The mission of the CIVIL WAR TRUST is to tell the story of the first one hundred years of American history through preservation, education and interpretation of the battlefields where our nation was created and defined.

**PRETREV ★ EDUCATE ★ ENGAGE**
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THE CIVIL WAR TRUST continued its tremendous track record of success in FY2017 (April 1, 2016 – March 31, 2017), protecting important historic land at many of the most recognizable battlefields in American history and sharing the dynamic stories of our nation’s past through a variety of traditional and cutting-edge techniques. And we did it all while maintaining the very highest standards of fiscal responsibility in the nonprofit world.

Certainly, we have much to celebrate as we reflect on the fiscal year reporting period covered in this report. However, the real achievement is the way the Trust continues to build on its successes year after year — deepening relationships with our members, substantially completing major battlefields and expanding our education programs alongside ever-evolving technologies. Despite being an organization focused on the past, we are never willing to remain static, instead constantly challenging every aspect of our programming and mission.

In some ways, this past fiscal year marked the end of an era, the final months before the Trust’s 30th anniversary on July 18, 2017 — an occasion marked by the release of historian Bob Zeller’s exceptional history of the Trust’s role in the modern battlefield preservation movement, Fighting the Second Civil War. How very far we’ve come in those three decades! By the admission of the founders themselves, no one involved in the establishment of the Association for the Preservation of Civil War Sites dared envision an organization with the ambition or track record of success we enjoy today.

Although we focus on the “quality” of acres rather than “quantity,” 2016 was exceptional in both regards, with both quality projects and the highest acreage total in several years. Moreover, the Civil War Trust and Campaign 1776 combined for a new record in fundraising, with a total of $17.5 million in private donations. Particularly notable in this figure is the tremendous growth in contributions toward Campaign 1776, which has blossomed to become a vital part of our efforts in the two and a half years since its launch, raising $2.8 million during the reporting period.

So I invite you to join me in reviewing the great achievements we reached together in land acquisition and restoration, in public education and battlefield interpretation and in coalition building in the period between April 1, 2016, and March 31, 2017. Thank you for everything you have done; we could not have achieved the successes on the following pages without you. I look forward to continuing our work together in the months and years to come.

Sincerely,

O. JAMES LIGHTHIZER
President
BY ANY MEASURE, the Civil War Trust had an outstanding fiscal year. Here are a few illustrations of the extent of our achievements.

★ Completed 43 individual land transactions at 33 sites in 12 states, protecting 2,697 acres — the equivalent of 4.2 square miles.

★ Welcomed 8,187,781 users to CivilWar.org, — plus 240,917 more to Campaign1776.org — during calendar year 2016.

★ Realized an astonishing 258 percent growth in visitation to our online resources covering the Revolutionary War and War of 1812.

★ Migrated content, including 424 maps, 908 articles and 341 biographies, to our redesigned website.

★ Curated 31 new online Collections of information related to non-battle topics like photography or medicine.

★ Earned our seventh consecutive 4-star recognition for fiscal responsibility from Charity Navigator.

★ Topped 45,000 acres in cumulative hallowed ground saved forever.

★ Directly held 8,635 acres of battlefield land in fee or easement.

★ Managed 14 farm leases and nine tenant leases. Timbered 342 acres

★ Conducted 10 demolitions of nonhistoric structures.

★ Welcomed 683 members, partners and friends to our Annual Conference and Grand Review.

★ Hosted 640 guests at five Generations events.

★ Recognized 2,220 members of The Steadfast — a donor group honoring those who have made more than 100 total lifetime gifts.

★ Honored 107 members who fall into all three important membership categories: Color Bearers/Standard Bearers, Honor Guard and The Steadfast.
ETWEEN April 1, 2016, and March 31, 2017 — our Fiscal Year 2017 — the Civil War Trust and Campaign 1776 completed a total of 43 individual transactions, protecting a total of 2,697 acres at 33 battlefields in 12 states.

Although this land is valued at $24.9 million, thanks to a host of matching grants and other revenue sources, the Trust secured its preservation through a net outlay of only $4.8 million — a leverage factor of 5.2-to-1!★

9.1 acres at Antietam, Maryland
1.72 acres at Appomattox Court House, Virginia
27.5 acres at Averasborough, North Carolina
14.24 acres at Bentonville, North Carolina
254.54 acres at Brandy Station, Virginia
10.4 acres at Brandywine, Pennsylvania*
333.43 acres at Cedar Mountain, Virginia
319.3 acres at Champion Hill, Mississippi
794.4 acres at Chancellorsville, Virginia
88.33 acres at Charleston, South Carolina*
1 acre at Cold Harbor, Virginia
51.53 acres at Corinth, Mississippi
40.6 acres at Fort Donelson, Tennessee
25.01 acres at Fredericksburg, Virginia
25.01 acres at Gaines’ Mill, Virginia
26.51 acres at Gettysburg, Pennsylvania
5 acres at Honey Springs, Oklahoma
37.44 acres at Kernstown, Virginia
92.86 acres at Mill Springs, Kentucky
58 acres at Perryville, Kentucky
22 acres at Port Gibson, Mississippi
2.1 acres at Princeton, New Jersey*
2.5 acres at Reams Station, Virginia
301.11 acres at Rocky Face Ridge, Georgia
2.69 acres at Second Manassas, Virginia
10.12 acres at Shepherdstown, West Virginia
37.3 acres at South Mountain, Maryland
41.2 acres at Stafford County, Virginia
0.53 acres at Stones River, Tennessee
4 acres at Trevilian Station, Virginia
50.84 acres at Waxhaws, South Carolina*
3.27 acres at Williamsburg, Virginia
3.5 acres at Williamsport, Maryland

*CAMPAIGN 1776

With more than 1850 acres total saved through our efforts, Bentonville Battlefield State Historic Site is one of the Trust’s greatest success stories. Four Oaks, N.C. David Davis
CASE STUDY

LEE’S HEADQUARTERS
GETTYSBURG, PENNSYLVANIA

TWO YEARS after announcing it had secured a contract to purchase one of the most historically significant unprotected buildings in America, the Civil War Trust successfully completed the most comprehensive preservation, rehabilitation and interpretation in our history — the full restoration of Lee’s Headquarters. The process revolutionized our infrastructure and ability to undertake ever-more ambitious preservation projects. With the lessons learned at Lee’s Headquarters, we will continue transforming historic landscapes across the country.

Some of the heaviest fighting on July 1, 1863, took place around the home of 69-year-old widow Mary Thompson, a building co-owned by U.S. Congressman and abolitionist leader Thaddeus Stevens. A stand by retreating Union soldiers delayed, but could not halt, the Confederate tide. The Southerners ultimately seized the ridge, and the outnumbered Federals fell back through town. That evening, Confederate Gen. Robert E. Lee arrived on the field and established his headquarters on the Thompson property.

In July 2014, when the Trust announced its national campaign to purchase and restore Robert E. Lee’s headquarters at Gettysburg, the unprecedented scope of the project was immediately apparent. Not only did the organization raise $6 million to purchase and restore the 4.4-acre property, it became the steward of one of America’s most historic buildings and acquired a remarkable collection of period artifacts that had been housed in a small private museum at the site. These achievements were celebrated at an October 28, 2016, ribbon-cutting ceremony attended by a crowd of more than 700, making it the largest event in Trust history.

To return the headquarters to its wartime appearance, 10 modern structures were removed, as well as several postwar additions to the Thompson House. A historically appropriate cedar shingle roof was also added to the home, though two original beams dating to 1834 remain in place. Relying on postwar surveys and period photographs of the home and grounds, historic contours were reinstated in the surrounding landscape, and period features — including an orchard, garden, fencing and a doghouse — were reconstructed. A new interpretive trail, produced in conjunction with Civil War Trails, was also installed. The entire process took nearly 18 months.

The Trust took ownership of the museum collection, valued at nearly $400,000, in January 2015. After taking action to ensure the items were stored safely, the Trust began working with local antiques experts to establish or confirm provenance — the record of ownership and authenticity — for each item. The Trust donated a number of remarkable artifacts connected to the property and the broader battle to Gettysburg National Military Park, including the house’s original deed, bullet-ridden shutters from an outbuilding and furnishings, as well as the saddle, reins and horse blanket belonging to Maj. Gen. John Reynolds, who was killed nearby in fighting on July 1, 1863. Other items were donated to various national parks to which they could be definitively connected. The entire Lee’s Headquarters property will eventually be donated to the National Park Service.

Major contributions to the effort came from the National Park Service’s American Battlefield Protection Program and the Pennsylvania Historical and Museum Commission, as well as significant financial support from Karen and Paul Isaac, Ira and Diana Riklis, Dick Gilder, Rupert Johnson, Civil War Trust Chairman Emeritus John Nau and wife Bobbie and Frank and Judy Bracken. The remaining $1.1 million was raised with donations from more than 11,000 Trust members.

Moving forward, the Trust will regularly open the Headquarters building for tours and special occasions — especially during community-wide commemorations like the battle anniversary, Remembrance Day and holiday open-house events. In addition to the outdoor interpretive trails, the property is becoming a popular location for living history encampments and demonstrations, which are coordinated and vetted for the highest level of integrity and accuracy.★
The wars of America’s first century — from the “shot heard ‘round the world” at Lexington through the surrender at Appomattox — established our independence and transformed the fledgling country from a collection of independent states into a cohesive nation. Preserving the lands upon which these defining struggles were contested — via either outright purchase or the placement of conservation easements — lies at the very heart of the Civil War Trust’s mission.

Land Acquisition
Whether it’s a half acre at Stones River, Tenn., or more than 301 acres at Rocky Face Ridge, Ga., each of the 43 land preservation projects at 33 battlefields the Trust participated in during FY2017 was carefully vetted and chosen to meet our strategic goal: gain a critical mass of preserved land at significant sites for the interpretive benefit of future generations. Last year, the Trust’s real estate department made significant progress in a long-term effort to produce detailed GIS maps of major battlefields, enabling us to identify and prioritize remaining acquisition opportunities. In FY2017, maps at 32 battlefields were completed, with an additional 25 in the final stage involving review by independent expert historians.

Geographically, battlefields benefitting from Trust involvement last year stretched from Brandywine, Pa., to Honey Springs, Okla., and temporally from January 1777 to April 1865. Staff and Trustees carefully evaluated each project, ensuring that it met our high standards for historic significance and other considerations, before moving forward. (For a full catalog of the 43 individual transactions protecting 2,697 acres at 33 battlefields in 12 states that were completed in FY2017, please see page 6.)

A pair of particularly notable acquisitions concluded at Chancellorsville in late 2016 — 357 acres at the “Chancellorsville–Wilderness Crossroads” and 437 acres associated with Stonewall Jackson’s legendary flank attack. The latter was the culmination of a multiyear effort among the Trust, local activists, government officials and a private developer to arrive at a win-win solution for a particularly sensitive area of Spotylvania County, Va. Preservationists successfully proposed a rezoning for greater density of housing on the property’s northern half to offset protection of the more historically significant southern half. The success of this genuinely collaborative process proved once again our fundamental belief that preservation and progress work best when they work together.

Campaign 1776
Since they began in late 2014, our efforts to protect Revolutionary War and War of 1812 sites have become increasingly integral to the Trust’s mission, with more than 10,000 individual donors answering the call to become involved in these projects. While Campaign 1776’s most significant project of FY2017 was the multiphase acquisition and interpretation effort for the battlefields of the Southern Campaign in South Carolina, several other important properties were also protected forever during the reporting period. The 1777 Battle of Brandywine, Pa. — the largest engagement of the Revolutionary War in terms of troops involved and ground covered — saw a 10-acre parcel protected through the auspices of Campaign 1776. As the reporting period closed, exciting new opportunities — totaling nearly 800 acres — including at Sackets Harbor, N.Y., our first War of 1812 site, were on the immediate horizon.

Moreover, our record of success at Princeton continued, both through the finalization of the purchase of a three-acre property and the attainment of a compromise solution with the Institute for Advanced Study to resolve a decades-long standoff over the fate of historically sensitive land slated for development as faculty housing. In December, Campaign 1776 launched a $4.1-million fundraising campaign to purchase the 15-acre property associated with Washington’s climactic charge during the January 3, 1777, engagement — the largest such private effort ever undertaken for a Revolutionary War site. As the reporting period came to a close, nearly half of the requisite funding had been secured from private donors and government matching grants.
View from Lookout Mountain
Chickamauga and Chattanooga National Military Park
Chattanooga, Tenn.
TOMMY KAYS

Sackets Harbor Battlefield State Historic Site
Sackets Harbor, N.Y.
RICH CLAUSS

The 88th PA Descendant’s Association hard at work.
Antietam National Battlefield
Sharpsburg, Md.
SHARON MURRAY

Large swaths of land at Perryville Battlefield State Historic Site have been restored to native grasses and wildflowers.
Perryville, Ky.
DANIEL KRENNER
EDUCATE

HERE IS MORE to the Trust’s mission than simply setting aside battlefields and removing the threat of their inappropriate development. For protected battlefields to have lasting meaning, the public must have an understanding of the important role these sites had in shaping our nation. Thus, our robust educational offerings include high-quality on-site, classroom-focused and, increasingly, digital interpretation.

Battlefield Interpretation
Our land stewardship program encompasses efforts to restore, interpret and maintain Trust-owned properties, ensuring top-notch on-site experiences for visitors of all stripes. By the end of our fiscal year, the Trust had installed permanent interpretive signage at 17 different battlefields.

The Trust continues to advance the field of digital battlefield interpretation with our growing roster of Battle App® guides — free, GPS-enabled multimedia battlefield tours for Apple and Android devices. These innovative products help users unlock American history from the battlefield or from home. To date, the various titles in this series have been downloaded more than 543,905 times.

Classroom Programs
The Trust is deeply committed to giving teachers the tools they need to instill a love of history in their students. Many of the Trust’s longest-running educational programs, such as our student contests and Traveling Trunk, target traditional K–12 classrooms. We place such emphasis upon empowering teachers because each one reaches more than 2,000 students in his or her career — meaning there is no greater multiplier of our efforts.

Although only begun in the 2013–2014 school year, our Field Trip Fund has already shown remarkable results. Through the end of FY2017, 11,667 students and teachers have set foot on battlefields and other relevant historic sites through this program. And its popularity is increasing rapidly — 20 percent of that success occurred in the final six months of the current reporting period! All of this inspiration is achieved with remarkable financial efficiency, given a per-student cost of only $20.

In July 2016, more than 190 teachers gathered in Richmond, Va., for our national Teacher Institute. This popular annual continuing education gathering is free to K–12 educators, with scholarships to cover travel and lodging for participants who would otherwise be unable to attend. Ongoing, real-time support for educators comes in the form of our Teachers Regiment, an online community of more than 1,000 educators, interpreters and historians who are passionate about and share ideas and resources related to the topic. They are led by our Teacher in Residence — an award-winning classroom educator ready to inspire and offer practical suggestions. All types of education professionals are invited to take advantage of our rich array of online curricula and lesson plans, for which visitation topped 16,800 page views last year.

Public Education
With 11 events now in the books — five of them held during FY2017 — our Civil War Generations program has become a popular and highly anticipated way for history lovers to share their passion with those they care about. Generations mixes curated multimedia online content with carefully crafted events designed to appeal to young and old alike. These unforgettable adventures of partaking in soldier life or the civilian experience firsthand go beyond teaching names and dates to instill teamwork, leadership, ethics and responsibility in younger people.

The Trust website continues to lead the entire Internet in high-quality educational materials. Last calendar year, Civilwar.org drew 8,187,781 unique visitors, and Campaign1776.org another 240,917 individuals seeking accurate, unbiased and authoritative information about American history. Moreover, significant attention was given to preparing for the first complete overhaul of Civilwar.org in eight years, a process that came to fruition shortly after the close of the reporting period. Major goals of this effort were to unify our content from across all three conflicts, create a responsive platform compatible with mobile devices and improve our visibility in search platforms. As part of this process, more than 3,000 individual maps, articles, biographies, quizzes and other content pages were reviewed, improved and migrated to the new site.

Among our online content, videos continue to be particularly popular. In4 videos cover basic topics related to the Revolutionary War, War of 1812 and Civil War in a format suitable for all ages. Historians engage in deep analysis, augmented by the latest technology, in our War Department™ Web series. Our latest grouping, Your State in the Civil War, which includes 13 episodes showcasing the contributions and achievements of each region. Digital technology has also allowed us to improve on our hallmark battle maps, bringing troop movements to life for individual engagements or entire wars with our Animated Maps.

In a more traditional medium, the Trust’s outstanding quarterly membership magazine Hallowed Ground reports news updates from our preservation community alongside in-depth articles by top historians. In 2016, it received top honors at the Apex Awards for Publication Excellence for the eighth consecutive year. Moreover, Hallowed Ground was a finalist in three medal categories for the international Society of Publication Designers annual competition.
Hallowed Ground issues in FY 2017 celebrated the National Park Service Centennial, explored how “lost” battlefields can be successfully interpreted, visited Monocacy National Battlefield and traced the first century of the U.S. Navy.

In addition to removing nonhistoric buildings at General Lee’s Headquarters, the Trust installed a traditional interpretive trail for visitors.

Gettysburg, Pa.
LINDSEY MORRISON

The latest title in the Trust’s collection of Battles App® guides was released just prior to the 154th anniversary of the Battle of Shiloh.

Different vdeo series provide an appropriate scope for students and experts alike.

Placing young people on a battlefield can help inspire a lifetime love of history.
Manassas National Battlefield Park
Manassas, Va.

The Trusts’ fully revamped website is designed to provide an optimal experience on all devices, including smartphones.
we also worked with the Brandy Station & Cedar Mountain State Park Alliance to build support for the creation of a new Virginia state park encompassing those battlefields. At its October 1 meeting, the Virginia Association for Parks — the nonprofit umbrella organization for the respective friends groups and individual volunteers supporting the various state and federal parklands throughout the Old Dominion — unanimously endorsed a resolution for the “turn-key opportunity” of transforming battlefield land privately owned by preservation groups into Virginia’s 38th state park.

Ensuring the continuation of preservation-friendly governmental policies is necessary to our ongoing work. During our March “Lobby Day” effort, Trust supporters held more than 70 meetings with federal legislators, thanking them for past support and looking toward future opportunities for cultivating successful public-private partnerships. Success in perpetuating our goals, even amid the shift in presidential administrations, was clearly illustrated by the announcement that President Trump had chosen to donate his first-quarter salary to the National Park Service to benefit maintenance and restoration projects at battlefield parks.

Military Connections
A protected battlefield is not only a living monument to veterans past, but also an outdoor classroom for today’s armed forces via customized battlefield tours called “staff rides.” These outings enable American military men and women to sharpen their skills using historic terrain to make the same difficult choices, with the same limited knowledge, as their predecessors. Nowhere has the Trust’s contributions to this invaluable process been more evident than in Virginia, where — according to officials with the Marine Corps University Foundation — Trust-preserved properties at Brandy Station, Chancellorsville and Manassas welcomed troops from Marine Corps Base Quantico almost fortnightly year-round. The Trust also partnered with the United States Military Academy at West Point in the creation of an Antietam–centered Google Expedition. West Point instructor Maj. Benjamin Brands publicly praised the new technology, observing it allowed his cadets to remotely “visit key locations in the Battle of Antietam and immerse themselves in the physical locale.”

Preservation Advocacy
Throughout the conservation and preservation communities, the Trust has earned a reputation for utilizing traditional advocacy methods and emerging digital technology to provide the public with means to demonstrate its support for safeguarding historic sites. In 2016, our years-long campaign to urge passage of legislation expanding the authorized boundary of Petersburg National Battlefield came to fruition in the final hours of the 114th Congress. The bill makes 7,238 acres eligible for inclusion in the national park, including more than 2,000 acres already protected by the Trust. Unfortunately, similar legislation to expand Shiloh National Military Park was not acted on by the Senate before the end of the session and will continue to be vigorously supported by the Trust in the 115th Congress.

Meanwhile, the fight to #SavePrinceton was active across multiple social media platforms, culminating in the exciting December announcement of a compromise solution that will allow the most historically sensitive battlefield land to be protected while still providing needed faculty housing for the Institute for Advanced Study.

2016 Grand Review guests at West Point, N.Y.
Buddy Secor

Volunteers gathered for Park Day
Johnson’s Island Cemetery
Sandusky, Ohio

Sen. Mark Warner (D-VA) visits Fredericksburg & Spotsylvania National Military Park to discuss the system-wide park maintenance backlog.

Advocates for the Cedar Mountain Battlefield, where the Trust has invested in both land acquisition and interpretation, hope to see it become part of a Virginia state park.
Culpeper County, Va.
Buddy Secor
CASE STUDY

SOUTHERN CAMPAIGNS OF THE AMERICAN REVOLUTION

The largest private battlefield preservation effort ever connected to the Revolutionary War began in August 2016, when Campaign 1776 joined with the South Carolina Battleground Preservation Trust (SCBPT) to launch the Liberty Trail initiative, protecting important battlefield land and organizing the state’s most important battle sites into driving tours to promote heritage tourism.

For phase one of the project, the Trust announced the opportunity to save 1,037 acres at six battlefields and establish a 19-site trail stretching from Moncks Corner to Lancaster, S.C. Later phases of the Liberty Trail project will seek to connect additional sites, including well-known battlefields like Cowpens and Kings Mountain, with numerous smaller, but still critically important, battlefields.

Protection of properties at Port Royal Island, Waxhaws, Hanging Rock, Lewisfield Plantation, Fort Fair Lawn and Colleton Castle will be assisted by funding from partner groups and the Lord Berkeley Conservation Trust, as well as through federal battlefield protection matching grants and state conservation funds. By the end of FY2017, 261 acres had been saved permanently, with only $189,347 contributed by the Trust.

These Southern Campaigns took place when the British, having failed to make sufficient headway in the Northeast, turned their focus southward. They captured Savannah, Ga., in December 1778 and, two months later, moved to take Port Royal Island (3.7 acres targeted) but were turned back by a primarily militia force under Brigadier General William Moultrie.

Fighting extended from the low country to the backcountry. Hanging Rock (122 acres targeted), on the road between Camden, S.C., and Charlotte, N.C., was one of a series of British strongholds intended to maintain their position in South Carolina. On August 5, 1780, the Americans marched through the night, covering 16 miles to attack Hanging Rock at dawn, killing most of the British officers and plundering the camp in their victory.

But all was not triumph for the Americans in South Carolina. The Battle of Waxhaws (47 acres targeted) on May 29, 1780, was one of the darkest moments of the entire Revolutionary War. After the fall of Charleston, a force of 350 Virginia Continentals — the largest American force left in the South — moved north. Aware of this movement, the British moved in and, exaggerating their numbers, demanded surrender. When the Americans, unarmed for the parley, rejected the terms, they were immediately and savagely set upon with sword and bayonet. Of the 350–400 Americans who engaged in the battle, 316 were counted as casualties.

During the summer of 1781, however, American brigadier general Francis (the “Swamp Fox”) Marion, Lieutenant Colonel Henry “Light Horse Harry” Lee and Colonel Wade Hampton repeatedly harassed the British encamped at Fair Lawn, near Charleston. On November 17, 1781, Marion’s attack on Fair Lawn and Colleton Castle (80 acres and 8 acres targeted, respectively) dealt a major blow to the British, capturing men and critical supplies. Elsewhere in the state, the “Dog Days Raids” saw Hampton and his South Carolina Dragoons attack British outposts and supply lines. On July 16, 1781, they took the British by surprise at Lewisfield Plantation (775 acres targeted).

The Southern Campaigns are full of compelling stories of heroism of a small, ragged group of citizen-soldiers managing to defeat the largest military force in the world at that time. It is important to appreciate that the goals here are not just to preserve the land, but also to interpret these sites for the public and bring their stories to life. Using driving-tour battle apps, on-site interpretation, social media and special teacher institutes, these dramatic stories about the founding of the country will be told in a manner as never before.
PARTNERS in PRESERVATION

PRIVATE AND NONPROFIT PARTNERS

Averasboro Battlefield Commission; Battle of Franklin Trust; Brandy Station Foundation; Brandywine Conservancy; Central Maryland Heritage League; Central Virginia Battlefields Trust; Dalton Utilities; Franklin’s Charge; Friends of Cedar Mountain Battlefield; Friends of Perryville Battlefield; Friends of Shiloh National Military Park; Friends of Stafford Civil War Sites; Friends of Vicksburg National Military Park and Campaign; Friends of Wilderness Battlefield; Georgia Battlefields Association; Georgia Piedmont Land Trust; Germanna Foundation; Gettysburg Foundation; HTR Foundation; The Journey Through Hallowed Ground Partnership; Katakwa Valley Land Trust; Kernstown Battlefield Association; Land Conservancy of Adams County; Land Trust of the Eastern Panhandle; Land Trust of Virginia; Lyndhurst Foundation; Manassas Battlefield Trust; Mill Springs Battlefield Association; Museum of Culpeper History; National Park Foundation; National Parks Conservation Association; Northern Virginia Regional Parks Authority; Petersburg Battlefields Foundation; Piedmont Environmental Council; Preservation Virginia; Presqu’Ile; Princeton Battlefield Society; Remington Community Partnership; Richmond Battlefields Association; Riverview Foundation; Save Historic Antietam Foundation; Shenandoah Valley Battlefields Foundation; Shepherdstown Battlefield Preservation Association; Silver Companies; South Carolina Battleground Preservation Trust; South Carolina Conservation Bank; State of New York; Tennessee Civil War Preservation Association; Town of Fort Ann; Trevilian Station Battlefield Foundation; Virginia Association for Parks; and Williamsburg Battlefield Association.

GOVERNMENTAL PARTNERS

Advisory Council on Historic Preservation; American Battlefield Protection Program, National Park Service; Bentonville Battlefield State Historic Site (N.C.); Birmingham Township, Pa.; Boyle County Fiscal Court (Ky.); Chester County, Pa.; City of Franklin, Tenn.; Culpeper Tourism (Va.); Georgia Department of Natural Resources; Jefferson County Historic Landmarks Commission (W.V.); Kentucky Heritage Council; Lancaster County, S.C.; Madison County Fiscal Court (Ky.); Maryland Department of Natural Resources; Maryland Department of Transportation; Maryland Heritage Areas Authority; Maryland Historical Trust; Mississippi Department of Archives and History; North Carolina Department of Natural and Cultural Resources; Oklahoma Historical Society; Pennsylvania Historical and Museum Commission; Pulaski County Fiscal Court (Ky.); South Carolina Conservation Bank; Tennessee Civil War Sesquicentennial Commission; Tennessee Civil War or War Between the States Site Preservation Fund; Tennessee Historical Commission; Tennessee Wars Commission; Virginia Department of Conservation and Recreation; Virginia Department of Historic Resources; Washington County, Md.; and Whitfield County, Ga.

The above organizations and institutions were active partners in the tangible protection of battlefield properties in FY2017. The Trust is also deeply grateful to the countless preservation and conservation groups, museums, historical societies, governmental bodies, educational institutions and other organizations that share in our work of deepening public understanding of the role America’s battlefields played in shaping our nation’s history and advocating for the protection of these tangible links to our past and living memorials to our fallen ancestors.
## REVENUES, GAINS AND OTHER SUPPORT

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**TOTAL INCOME** $32,043,917.00

## EXPENSES

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**TOTAL EXPENSES** $18,104,522.00

## ASSETS AND LIABILITIES

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**TOTAL ASSETS** $113,301,819.00

## CIVIL WAR TRUST EXPENSES

- **85.4%** Programs
- **10.5%** Fundraising
- **4.1%** Administrative
PRUDENT FISCAL MANAGEMENT

Reservationists like those at the Civil War Trust inherently understand that the land on which brave Americans sacrificed their lives to establish and ensure the stability of our country is truly priceless. However, we are also keenly aware of our responsibility as beneficiaries of the hard-earned funds donated by our members and pledge ourselves to be prudent stewards of these gifts. That’s why, in FY2017, we spent 85 percent of our budget on programming — and only 15 percent on administration and fundraising combined.

In testament to this fact, in FY2017 — for the seventh consecutive year — the Civil War Trust earned a coveted 4-star ranking from Charity Navigator, America’s leading charity evaluator. Only 2 percent of assessed charities have performed at this level of excellence, demonstrating the consistency of the Trust. In its 2015 evaluation, the watchdog group gave the Trust an overall rating of 94.62 on a 100-point scale. Moreover, the Trust compares favorably to our peer organizations — and shows year-over-year improvement — in a number of important stewardship categories, including donor retention and annual gifts per donor.

Nor was this the only significant accolade for the Trust’s accountability and integrity in the most recent fiscal year. The Better Business Bureau Wise Giving Alliance renewed the Civil War Trust’s accreditation, showing that the Trust continues to meet the alliance’s standards in the categories of governance and oversight that measure effectiveness, finances and fundraising. Also deeply gratifying, for the fourth straight year, the Trust was named a Top-Rated Nonprofit by GreatNonprofits, the leading provider of user reviews about nonprofit organizations.

This outspoken support for our mission is further illustrated by spectacular growth in several of our most important membership categories during FY2017, notably an astounding 42 percent increase in The Steadfast (those who have made at least 100 lifetime gifts). More than 150 of our Civil War Trust supporters decided to make a legacy gift in their estate plans by joining the Honor Guard in this reporting period, bringing the total number in this dedicated group to more than 1,000.

Campaign 1776

Campaign 1776 preservation efforts follow the same proven framework as Civil War Trust transactions and adhere to the same standards of fiscal responsibility. To date, more than 10,800 donors have made explicit gifts totaling $4.6 million toward Campaign 1776 acquisitions or educational initiatives. Each specific fundraising appeal for Campaign 1776 land protection initiatives during the reporting period exceeded its goal, demonstrating the significant interest among Trust membership and the general public in protecting these important sites. During FY2017, Campaign 1776 revenue totaled $2.8 million.

My wife and I have been making donations to the Civil War Trust (and its predecessors) for almost 25 years.... The men and women of the Civil War Trust are the best possible advocates for saving battlefield property and have proven themselves to be excellent stewards of all donations they receive. We give to several charitable organizations and the Civil War Trust is the one we hold in highest esteem. If only all other charities were operated with such integrity and professionalism!

— Todd J. Burnett

It has been 22 years since we started sending donations along with our memberships to support Civil War Trust. I am proud of the work that our 282 donations have helped the CWT to save. Every time the quarterly publication arrives, it is amazing how many acres have been saved. Amazing what can happen when like-minded people work toward a common goal.

— Deborah Silva R.
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<th>APR</th>
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<td>Receipt of seventh consecutive 4-star rating from Charity Navigator</td>
<td>Facebook launch of Campaign 1776’s Revolutionary War Animated Map</td>
<td>2016 Annual Conference, Gettysburg, Pa.</td>
<td>Teacher Institute, Richmond, Va.</td>
<td>Appeal launched to save land at Antietam, Shepherdstown and South Mountain</td>
<td>Generations: Attack and Defend Little Round Top</td>
<td>Fundraising begins for Barlow’s Knoll at Gettysburg</td>
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<td>Park Day 2016</td>
<td>Victory declared on historic acres at Brandy Station’s Fleetwood Hill</td>
<td>Victory declared on 70 acres at Perryville Battlefield</td>
<td>The Burning of Washington: Tour and Pub Crawl</td>
<td>Victory declared in Fredericksburg Battlefield effort</td>
<td>Announcement of preservation and restoration of Gen. Lee’s Headquarters at Gettysburg</td>
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<td>Generations: March to Antietam’s West Woods and Generations: Be a Wilderness Soldier</td>
<td>Grand Review of the Armies: Tour &amp; Pub Crawl</td>
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<td>“Antietam: The Fight to Preserve the Past”</td>
<td>Facebook Live with National Geographic History at Antietam</td>
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<td>APRIL 10</td>
<td>AUGUST 31</td>
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<td>George Will column: “A Battle to Save a Battlefield” about the fight for Princeton</td>
<td>Washington Post: “Group Seeks to Preserve 84 acres at 3 Civil War Battlefields” about Antietam, Shepherdstown and South Mountain</td>
<td>“Antietam: The Fight to Preserve the Past” by O. James Lighthizer published in National Geographic History</td>
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<td>APRIL 14</td>
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<td>Lincoln’s Last Ride: Tour &amp; Pub Crawl</td>
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<td>Color Bearer Thank You Weekend, Baltimore, Md.</td>
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NOV

▲ NOVEMBER 2
2016 Photo Contest opens

▲ NOVEMBER 8
Victory declared on 301 acres at Rocky Face Ridge Battlefield

▲ NOVEMBER 11
Civil War Veterans video launched on Facebook; it becomes our third most-viewed video

▲ NOVEMBER 29
Online matching campaign unlocked $30,000 for the Field Trip Fund

▲ DECEMBER 2
Featured in Parade magazine’s year-end charity profiles

▲ DECEMBER 5
Victory declared on 355 acres at Chancellorsville and Wilderness Battlefields, hitting 23,000 acres in Virginia

▲ DECEMBER 8
Congress approved major expansion of Petersburg National Battlefield

▲ DECEMBER 8
Fire on Caroline Street: Tour and Pub Crawl

▲ DECEMBER 12
Institute for Advanced Study and Civil War Trust announce agreement to expand Princeton Battlefield State Park while meeting Institute housing needs

▲ JANUARY 15
Antietam Battle App announced on Facebook

▲ JANUARY 24
Brandy Station and Cedar Mountain State Park Lobby Day in Richmond, Va.

▲ JANUARY 27
Campaign 1776 fundraising begins for Fort Ann and Sackets Harbor, the Trust’s first appeal for New York battlefields

▲ FEBRUARY 7
News conference with Tennessee officials to highlight the state’s pioneering battlefield preservation fund

▲ FEBRUARY 10
Fundraising begun for Fort Donelson and Parker’s Crossroads in Tennessee

▲ MARCH 1
Annual Capitol Hill Lobby Day

▲ MARCH 3
Facebook Live at the Stabler-Leadbeater Apothecary Museum in partnership with PBS’s Mercy Street

▲ MARCH 5
C-SPAN American Artifacts episode about Lee’s Headquarters aired

▲ MARCH 5
Mercy Street season finale features footage filmed on Petersburg battlefield land preserved by the Trust

▲ MARCH 18
Civil War Battlefields: Walking the Trails of History announced on Facebook

▲ MARCH 23
Civil War Trust and Shenandoah Valley conservation leaders announced preservation achievements at Kernstown Battlefield

▲ MARCH 24
Facebook Live at Manassas

Princeton Battlefield State Park
Princeton, N.J.
ERIC MALAVE
DONOR RECOGNITION SOCIETIES
Members Demonstrate Exceptional Commitment to Preservation Cause

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