

OUR MISSION:

The preservation of America's significant Civil War battlefields by protecting the land, and educating the public about the vital roles those battlefields played in directing the course of our nation's history.

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A Message from Headquarters

n a year when we commemorated the 150th anniversaries of some of the most important battles in American history, I am proud to say in 2013 the Civil War Trust was able to save thousands of critical acres of Civil War battlefield land, some of which we never thought we'd have the chance to preserve. For example, we saved our first land ever at Chickamauga and Chattanooga National Military Park on either side of Reed's Bridge where the battle of Chickamauga started. Another major success story was our acquisition of 56 acres at Fleetwood Hill on



the Brandy Station Battlefield in Virginia where we have been fighting development pressures for 25 years.

Probably the biggest and most anticipated 150th anniversary was of the Battle of Gettysburg in July. From our special Hallowed Ground Gettysburg edition to our Gettysburg Battle App®, we commemorated the event so that a wide network of people could understand and remember the events that occurred on those three days in 1863.

As you will see in this report, our Battle Apps® are just one of the myriad of educational tools that we have produced in 2013 for students, teachers, and the public. We interpret the Civil War using forward-thinking technological resources in a way that has never been done before.

This Annual Report describes the exciting work that the Civil War Trust has done in 2013. It is important to remember, however, that we could not do any of this work without our nearly 200,000 members and supporters, or without our partnerships with government officials and nonprofit groups across the nation. Thank you to everyone who has been a part of leaving this legacy of battlefield preservation.

Sincerely yours,

Jim Lighthizer, President

Saving battlefield land is not enough — we believe that we must interpret the land through educational efforts that engage all members of the public. We continue to expand our range of educational products so that a greater audience can understand the impact of the Civil War.

Together, the Civil War Trust community is preserving and honoring the legacy of those who fought in the Civil War, while simultaneously creating their own personal legacies of battlefield preservation.



CIVIL WAR TRUST | CIVILWAR.ORG

A YEAR IN BATTLEFIELD PRESERVATION



2,738
Acres of battlefield land saved



4,500,000
Unique visitors
to the website



200,000
Members and
Supporters



200,000+
Downloaded
educational products



30Battlefields where we saved land (in 10 different states)



4,800+
Participants in
Park Day

6

Preservation Highlights



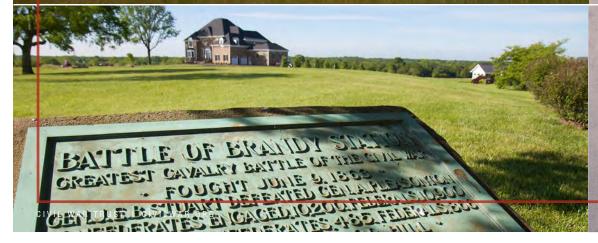
Antietam, Maryland

The Trust was able to save 15 acres that were in the immediate rear of the Confederate Gen. Robert E. Lee's center during the Battle of Antietam. In the morning, the right flank of Confederate G. T. Anderson's brigade traversed the property, soon followed by the right flank of Confederate Gen. Richard H. Anderson's Division. During the middle of the day Hardaway's Alabama battery occupied the tract; this unit provided artillery support for the Confederates in the Sunken Road and on Piper Farm. The land was most likely a gathering place for Confederate stragglers and remnants of units that had retreated from action happening on the northern end of the battlefield.



Balls Bluff, Virginia

The Trust saved the original Jackson House, where the widow Mrs. Margaret Jackson and her children huddled during the battle on October 21, 1861. For the soldiers, the house was an important landmark and observation post during the battle in which Union forces crossed the Potomac River to attack a suspected Confederate Camp. The Confederate forces drove the Federals back over the bluff and into the river, capturing hundreds in the rout. The preservation of the house and its three acres mark the Trust's first transaction at the site, and has essentially completed the preservation of the battlefield.



Brandy Station, Virginia

The Trust saved two tracts of land at Brandy Station where the largest cavalry battle in American history was fought on June 9, 1863. At dawn, the Union cavalry corps under Maj. Gen. Alfred Pleasonton launched a surprise attack on Maj. Gen. J.E.B Stuart's Confederate cavalry. The two sides engaged in an all-day fight on Fleetwood Hill with various charges and countercharges leading to an eventual retreat by the Federals. The Trust saved a 56 acre tract at Fleetwood Hill, as well as a six acre tract that is integral to the view shed of the battlefield.



Chancellorsville, Virginia

The Civil War Trust saved two parcels totaling 37 acres at the Chancellorsville battlefield. One of the tracts witnessed fierce fighting between Jackson's Confederate Corps and Oliver O. Howard's Union Corps as part of Jackson's Flank Attack. Jackson's men routed a surprised Union force here on May 2, 1862. Jackson's men rested for a night on the other tract, after making their flank attack.



Chickamauga, Georgia

For the first time ever, the Civil War Trust saved land at the Chickamauga battlefield. We acquired 110 acres in two tracts on either side of West Chickamauga Creek at Reed's Bridge, where the battle of Chickamauga began. It was here that Union forces under Col. Robert H. G. Minty fought a crucial delaying action against the advancing Confederates under Gen. Bushrod Johnson and Nathan Bedford Forrest.



Gettysburg, Pennsylvania

The Trust saved five tracts of land in Gettysburg this year including a one acre parcel, which allowed for pedestrians to walk safely along the Taneytown Road during the 150th anniversary commemorations. We also acquired a 35 acre tract that was part of the battle line of Russell's Union Brigade on July 3, 1863, a 75 acre farm on the western edge of South Cavalry Field, and a one acre tract on East Cemetery Hill where critical portions of the Union battle line were located on July 1st and 2nd. Lastly, the Trust protected three acres that include the foundations and archeological remains of the John Tawney Farm, which was occupied by Confederate sharpshooters on July 3rd.



Sailor's Creek, Virginia

The Battle of Sailor's Creek, fought on April 6, 1865, eventually led to the surrender of Gen. Robert E. Lee's Army of Northern Virginia at Appomattox Court House seventy two hours later. The 130 acres the Trust saved in 2013 was where Confederate divisions under Gen. Richard Anderson squared off against Gen. Wesley Merritt's three divisions of Union cavalry in the vicinity of Marshall's Crossroads. After this engagement the majority of Anderson's men escaped towards Farmville.



Vicksburg, Mississippi

For the first time ever, the Civil War Trust was able to save battlefield land in Vicksburg. We saved 6 acres, very near the famed "Railroad Redoubt," which witnessed intense action on the May 22, 1863 assault by the Union XIII Corps, Union Army of the Tennessee, against the Confederate Vicksburg defenses. During the course of the 47-day long siege of Vicksburg, the 22nd and 23rd lowa Infantry, as well as the 42nd Ohio Infantry, camped on this ground now saved by the Trust.



Wilson's Creek, Missouri

On August 10, 1861, Union Brig. Gen. Nathaniel Lyon's Army of the West attacked Confederate troops under the command of Brig. Gen. Ben McCulloch on Wilson's Creek. Despite stabilizing their positions and counterattacking, Confederate forces ended up withdrawing while the Union troops retreated to Springfield. The Civil War Trust protected 60 acres on a ridge overlooking the Wilson's Creek National Battlefield. This tract was the site of Col. Franz Sigel's Union artillery battery. Union troops also moved off the bluff and through the 60 acre property to a low water ford.

Ι4

Preservation Successes

BATTLEFIELD	STATE	ACRES*
Chickamauga	Georgia	110
Perryville	Kentucky	
Antietam	Maryland	15
South Mountain	Maryland	15
Brice's Crossroads	Mississippi	1
Vicksburg	Mississippi	6
Wilson's Creek	Missouri	60
Bentonville	North Carolina	182
Gettysburg	Pennsylvania	114
Chattanooga	Tennessee	10
Fort Donelson	Tennessee	1
Ball's Bluff	Virginia	3
Brandy Station	Virginia	62
Cedar Mountain	Virginia	6
Chancellorsville	Virginia	37
Cold Harbor	Virginia	7
Cool Spring	Virginia	925
First Deep Bottom/Glendale	Virginia	31
Glendale	Virginia	71
High Bridge	Virginia	115
Kelly's Ford	Virginia	219
Malvern Hill	Virginia	1
Peebles Farm	Virginia	19
Rappahannock Station I	Virginia	570
Sailor's Creek	Virginia	130
Second Manassas	Virginia	6
Totopotomoy Creek	Virginia	2
White Oak Road	Virginia	12
Harpers Ferry	West Virginia	4
Shepherdstown	West Virginia	1/2
Total acres saved Value of land saved Trust outlay net of grants Leverage factor *Total number of acres saved has been rou	nded to the nearest acre.	2,738 \$21,553,284 \$4,172,821 5 to 1

LAND STEWARDSHIP

and Stewardship is critical to the preservation and protection of important battlefield land held or supported by the Trust. Through proactive management and the fostering of partnerships with our farmers, local stakeholders, and volunteers, the Trust is able to protect and enhance the Civil War battlefield land it owns.

TIMBERING - BREAKTHROUGH AT PETTERBURG, VA





DEMOLITIONS - CEDAR MOUNTAIN, VA





RESTORATION - REEL BARN AT ANTIETAM. MD





In 2013 the Civil War Trust timbered 152 acres as part of a major restoration project at the Breakthrough at Petersburg. We also demolished or removed seven non-historic houses and other structures in four states, and stabilized the historic Reel Barn at Antietam. To better interpret the land we own, the Trust installed new interpretive signs at Kelly's Ford, Va. and Day's Gap, Ala. and also installed new signage and doubled the size of the interpretive trail at Cedar Mountain.

ducation is crucial to everything the Civil War Trust does.
Knowledge and interest in the Civil War fosters caring about battlefield land and its preservation. The Civil War Trust's award-winning and widely-used education programs reach into homes, battlefields and classrooms throughout the
United States and beyond. Our website helped to educate millions of people in 2013 through articles, photos, videos, lesson plans and maps.



IN4 VIDEOS

In 2013 the Civil War Trust launched its In4 video series which consists of short, compelling videos on basic Civil War topics. Throughout the year, the video menu grew to 20, with five more in production. The topics range from soldier life to specific battles to weaponry, and have proven popular among adults and children alike.

TEACHER INSTITUTES

The Education Department hosted three Teacher Institutes in 2013, providing free professional development and battlefield experiences to more than 250 educators (who will reach on average 250,000 students over the course of their careers) from all parts of the United States. The Institutes are an important way to provide teachers with muchneeded support, as well as to expand our own educational outreach and footprint.





EDUCATIONAL CONTESTS

With the generous support of HISTORY®, the Education Department hosted lesson plan, postcard, and essay contests for teachers and students in addition to funding a special Civil War History prize at National History Day. We were amazed by the passion expressed in the hundreds of submissions we received. Contests such as these generate immense excitement and interest in the Civil War in classrooms across the country.

K-12 EDUCATIONAL RESOURCES

In addition to our ever-growing online resource pool, we strive to make concrete materials available for budding Civil War enthusiasts. Our "travelling trunks" of Civil War artifacts, 3D glasses, and curriculum books reached tens of thousands of students in 2013. Additionally, the "Field Trip Fund," a mini-grant program for Civil War field trips, has been an inspiring success in its pilot year.



BATTLEFIELD 360

2013 saw the release of three new Battlefield 360-degree panoramic maps, allowing users to virtually 'tour' the Chancellorsville, Gettysburg, and Chattanooga battlefields in an immersive experience in their web browser. Combining in-depth research, photos and videos with superior high-resolution 360-degree photographs, the Battlefield 360-degree panoramic maps are the best way to view a battlefield from the comfort of your own home.

ANIMATED MAPS

To commemorate some of the most important engagements of 1863, the Trust delivered three new entries in its Animated Map series: 'Vicksburg', 'Gettysburg', and 'Chickamauga'. These Animated Maps bring these key actions to life, complete with troop movements, animations, narratives, video, and more. Over the years the Animated Map entries have gone from merely troop movements to full-on minidocumentaries, and 'Vicksburg', 'Gettysburg', and 'Chickamauga' represent the most immersive experiences yet.



WEBSITE

The Trust's website continued on its record-setting pace in 2013 with over 4.5 million unique visits, up 83% from 2012, the previous record-setter. New entries in continuing series (such as our various map



BATTLE APP GUIDES

The Trust enhanced its extensive line of Battle App® Guides with the release of two new offerings: The Vicksburg Battle App® and a greatly-expanded and enhanced Gettysburg Battle App[®]. Both apps cover more area and action than any previously created, allowing users to gain an even greater understanding of these two crucial engagements of the war. The Trust's previous Gettysburg Battle App® entry was also updated and rereleased as Gettysburg Battle App® July 2 and focuses on Devil's Den and Little Round Top.



offerings) and brand new products (such as our 'In4' series) have combined with our engaging articles to continue to provide our users with a comprehensive Civil War experience. Additionally, the Trust released a special microsite, 'Behind the Scenes: Lincoln's Gettysburg Address', to commemorate the 150th anniversary of the Gettysburg Address (gettysburgaddress. civilwar.org).

SAVING GIVIL WAR BATTLEFIELDS militaring 2,738 acres in 2013 Civil and only 1 and acres in 2013 Civil and only 1 acres in 2013 Civil and only

SOCIAL MEDIA

As in previous years, the Trust's Social Media channels have continued to attract users and foster community. The Trust's Facebook page crested 181,000 likes in 2013 and is host to a lively, engaged user community that comments regularly on our posts. During the Gettysburg and Chickamauga 150th commemorations, we leveraged Twitter to send out battle info in real time as it happened 150 years prior to give users a sense of the unfolding action. In 2013 the Trust also opened its first Instagram account, a photo sharing platform that provides yet another avenue for us to reach and interact with our audience (instragram.com/ civilwartrust).

HALLOWED CROUND

Each season, the Trust's Hallowed Ground magazine relays the latest happenings in the preservation community and offers feature articles by top historians exploring the most important battles to occur 150 years ago that quarter. In 2013, topics included the Battles of Chancellorsville, Gettysburg, Vicksburg, Chickamauga and Chattanooga.

Hallowed Ground is widely recognized for its editorial and design excellence — in 2013 it received top honors in the Apex Awards for Publication Excellence

for a fifth-straight year. Also, the International Society of Publication Designers profiled our special edition about the Gettysburg Battlefield.



















THE CIVIL WAR TRUST IN ACTION

- ▲ Trust president Jim Lighthizer discusses future plans for the Cool Spring Battlefield with Shenandoah University president Dr. Tracey Fitzsimmons at an April transfer ceremony.
- Congressman Hal Rogers announces preservation victories at Kentucky's Historic Mill Springs Battlefield.
- Trust board member and historian emeritus Ed Bearss joins members at the USS Cairo at Vicksburg National Military Park.
- Historian Tim Smith leads a tour of the Vicksburg National Military Park.
- Yirginia Gov. Bob McDonnell's August announcement of 2013 Virginia Civil War Site Preservation Fund Grants goes off with a bang.
- Preservation Officer Kathleen Kilpatrick is honored at the Grand Review for her years of service to the Department of Historic Resources.
- G During the 2013 Tennessee Sesquicentennial Commission's signature conference, Jim Lighthizer announces the completion of our landmark Chickamauga preservation effort.
- Historian Parker Hills leads a tour of the Shiloh National Military Park.

In The News

IN THE NEWS STATS

- 3,526 news stories
- 17,630 inches of newsprint
- \$1.46 million advertising value



NEWS/WEDIA OVERVIEW

In 2013, the Trust continued to make strong headway in educating the public about Civil War history and the threats to America's historic landscapes through appearances in print, broadcast and new media channels.

From landmark preservation transactions — like the protection of Fleetwood Hill at Brandy Station — and news conferences alongside prominent officials, to 150th anniversary commemorations at Chancellorsville, Gettysburg, Vicksburg, Chickamauga and more, the Trust's work made headlines nationwide.

HONOR OULERS

HONOR OUR SOLDIERS

One reason we protect battlefield land is a profound respect for the brave men who fought, bled and died there. By saving these historic landscapes, we can honor the memory of these men in perpetuity, ensuring that they are remembered as heroes forever. Permanent ties unite those who have donned

the uniform of America's armed forces across space and time — a true brotherhood of service.

The Civil War Trust's new Honor Our Soldiers initiative is a national multimedia campaign to honor American veterans, past and present. If you believe that the sacrifices of past military generations should be honored and respected, visit www.HonorOurSoldiers.org.

In Historic Communities

BLUE, GRAY AND GREEN

History lovers understand that the places where important events unfolded are irreplaceable and priceless pieces of our heritage. But how do we demonstrate the tangible economic boost that well-preserved and well-promoted historic sites can bring to their surrounding communities? In 2005, the Civil War Trust released a report giving community leaders insight into the impact that heritage tourism can have on their bottom line. The findings were powerful and helped create a broader base of support for the battlefield preservation cause.

Nearly a decade later, in 2013, we sought to quantify the impact that the Civil War sesquicentennial commemoration is

having on battlefield communities. In Blue, Gray & Green, the continued economic boost that Civil War sites generate is clearly demonstrated in concrete terms: battlefields draw tourists, whose spending supports nearby jobs and contributes tax revenue to state and local coffers. Additionally, battlefields benefit the community by boosting property values and creating educational and recreational opportunities for residents of all ages.

Learn more about our research into the economics of preservation at www.civilwar.org/economicimpact.

STUDY STATISTICS

- \$1,000: Amount spent by a typical family of four during a battlefield visit
- \$60.6 million: Economic impact of 15 NPS Civil War Sites studied
- 724: Jobs supported by visitors to Chickamauga & Chattanooga NMP
- **55%:** Increase in sales tax collected during the Manassas 150th commemoration
- **\$29 million**: Expected spending in host communities by visitors to the Pennsylvania Civil War Road Show

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PRUDENT STEWARDSHIP

n 2013 the Civil War Trust was once again an excellent steward of our finances and the donations we received. Not only were we recognized nationally for our efficiency and effectiveness by the leading charity watchdogs, but we were able to multiply each of our donor's dollars by a factor of five.

Over the year, the Trust spent the majority (85.4%) of revenue directly on saving battlefield land and promoting Civil War education. The Trust only spent 10.4% on fundraising and 4.2% on administration.

For the fifth consecutive year, the Civil War Trust has earned a coveted 4-star ranking from Charity Navigator—only four percent of charities assessed have earned this consistent level of recognition. We also became a Gold level member of the Guidestar Exchange, we continue to be accredited by the Better Business Bureau Wise Giving Alliance, and GreatNonprofits, the leading provider of user reviews about nonprofit organizations, named the Trust a Top-Rated 2013 Nonprofit.

We are grateful to our irreplaceable partners, such as the American Battlefield Protection Program at the National Park Service for providing grants and financial

Program costs

85.4%

Program costs

Administration

Rational Park Service for providing grants and financial support so that we could leverage the donations we received by a factor of five to increase each dollar's effectiveness.

Fundraising

10.4%













FINANCIAL HIGHLIGHTS

REVENUES, GAINS AND OTHER SUPPORT			
Contributions	\$9,839,039	\$9,895,288	
Membership Dues	\$3,133,003	\$3,094,553	
Grants	\$13,287,940	\$10,785,062	
Donated Land	\$200,100	\$1,008,000	
Conference Registration	\$165,265	\$182,971	
Rental Income	\$128,927	\$98,179	
Other Revenue	\$203,147	\$542,273	
Interest Income	\$17,171	\$16,737	
Donated Services	\$22,876	\$23,283	
Total Income	\$26,997,468	\$25,646,346	
EXPENSES		2000年19	
Program Expenses	E SOF	Marie Walls	
Land	\$15,632,911	\$6,601,366	
Membership	\$2,231,372	\$2,652,175	
Education	\$1,401,504	\$1,562,263	
Total Program Expenses	\$19,265,787	\$10,815,804	
Fundraising Expenses	\$2,357,591	\$1,449,425	
Administrative Expenses	\$942,502	\$722,170	
Total Expenses	\$22,565,880	\$12,987,399	
ASSETS AND LIABILITIES			
Beginning net assets	\$81,733,406	\$69,630,345	
Other changes in net assets	(\$705,585)	(\$555,886)	
Ending net assets	\$85,459,409	\$81,733,406	
Total liabilities	\$5,877,349	\$6,306,525	
Total Habilities	42,011,347	40120012=2	

Notes

- For the year ended December 31, 2013, the Civil War Trust reported in-kind income of \$222,976 for donated land (\$200,100) and donated services (\$22,876).
- The year-end asset value of permanently preserved battlefield land owned by the Trust was \$78,253,062.

4.2%

2013 Partners in Preservation

he Civil War Trust is grateful for an array of public and private allies across the nation. Without their valuable support, our success would not be possible.

GOVERNMENT

American Battlefield Protection Program; National Park Service; Bentonville Battlefield State Historic Site; Georgia Department of Natural Resources; Jefferson County Historic Landmarks Commission; North Carolina Department of Cultural Resources; Maryland Department of Natural Resources; Mississippi Department of Archives and History; Perryville Battlefield State Historic Site; Tennessee Historical Commission: Tennessee Civil War Sesquicentennial Commission; Tennessee Department of Transportation; Virginia Department of Historic Resources: Virginia Department of Conservation and Recreation; and Virginia Department of Transportation

NON-PROFITS & PRIVATE SECTOR

Brandy Station Foundation; Brice's Crossroads National Battlefield Commission; Cedar Mountain Stone; CFC Farm Center; Culpeper Wood Preservers; Franklin's Charge; Friends of Cedar Mountain Battlefield; Central Virginia Battlefields Trust; Friends of Vicksburg National Military Park and Campaign; Georgia Battlefields Association; Georgia Piedmont Land Trust; Historic Polegreen Church Foundation; Journey Through Hallowed Ground; Kipps Nursery; Land Conservancy of Adams County; Land Trust for Tennessee: Land Trust of the Eastern Panhandle; Lyndhurst Foundation of Chattanooga; Manassas Battlefield Trust; Maryland Environmental Trust; Maryland Historical Trust; Mill Springs Battlefield Association; National Parks Conservation Association; Northern Virginia Regional Park Authority; Piedmont Environmental Council; Richmond Battlefields Association; Save Historic Antietam Foundation: Shenandoah Valley Battlefields Foundation; Shepherdstown Battlefield Preservation Association; Shenandoah University; Williams Family Foundation of Georgia; and Wilson's Creek National Battlefield Foundation

2013 Preservation Awards

Edwin C. Bearss Lifetime Achievement Award — Rev. Bob Bluford

Shelby Foote Preservation Legacy Award — Former Trustees Jim Gilliland

and John Haynes

Carrington Williams Battlefield Preservationist of the Year Award —

Terrence Winschel, former historian at Vicksburg National Military Park

State Leadership Award —

Mark Christ, community outreach director for Arkansas Historic Preservation Program

Brian C. Pohanka Preservation Organization of the Year Award — Friends of Vicksburg National Military Park and Campaign

National Park Service Preservationist of the Year Award — Connie Langum, Wilson's Creek National Battlefield historian

Discovery Trail Site of the Year Award — Raymond Battlefield, Mississippi

2013 Civil War Trust Events

March Donor Weekend: March 1-3, 2013, Memphis, Tenn. Annual Conference: May 29-June 2, 2013, Jackson, Miss. Grand Review: September 20-22, 2013, Richmond, Va.

PHOTO CREDITS

Cover: Manassas National Battlefield, Manassas, Va. SHENANDOAH SANCHEZ

Page 1: Fredericksburg & Spotsylvania NMP, Fredericksburg, Va. **BUDDY SECOR**

Page 2: Manassas National Battlefield, Manassas, Va. SHENANDOAH SANCHEZ

Page 4: Fredericksburg & Spotsylvania NMP, Fredericksburg, Va. **BUDDY SECOR**

Page 6: Shiloh National Military Park, Shiloh, Tenn. TOMMY KAYS

In Memoriam: Henry Simpson

n July of 2013 the Civil War Trust lost its longtime trustee and friend Henry E. Simpson of Birmingham, Alabama. Mr. Simpson served on the Trust board for 15 years, including a recently concluded two-year term as chairman.

Henry's tenure as chairman marked one of the Trust's greatest

periods of success in terms of land acquisition, including the permanent protection of 5,000 acres of hallowed ground. Henry was also committed to the idea of using preserved battlefields as an educational tool, and spearheaded several on-site interpretive projects, including one at Hog Mountain, Alabama.

The Civil War Trust will miss Henry's leadership, passion, wit and charm. His passing leaves a void within the battlefield preservation community. Although he is gone, Henry's passion for preservation and history will continue to inspire others to protect our nation's unique Civil War history.



In Memory of our Honor Guard members who left a gift through their estate to the Civil War Trust in 2013:

Dana F. Blandin Robert S. Briney Patricia K. Davies Gary A. Foster Robert J. Glass Anita Graham Raymond B. Norton, Jr. William F. Pane Joseph B. Potts Rochelle Ramga William A. Reger Richard L. Rice Hugh W. Ripley James C. Robertson

