

**American Battlefield Trust and Affiliates**

Consolidated Financial Statements  
Including Uniform Guidance Reports  
and Independent Auditor's Report

March 31, 2024 and 2023

# American Battlefield Trust and Affiliates

Consolidated Financial Statements  
March 31, 2024 and 2023

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of  
American Battlefield Trust and Affiliates

### Report on the Audit of the Consolidated Financial Statements

#### *Opinion*

We have audited the accompanying consolidated financial statements of American Battlefield Trust and Affiliates (collectively, “the Trust”), which comprise the consolidated statements of financial position as of March 31, 2024 and 2023; the related consolidated statements of activities, functional expenses, and cash flows for the years then ended; and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Trust as of March 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### *Basis for Opinion*

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Trust and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Responsibilities of Management for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

***Responsibilities of Management for the Consolidated Financial Statements (continued)***

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Trust's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

***Auditor's Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Trust's ability to continue as a going concern for a reasonable period of time.

***Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)***

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

***Supplementary and Other Information***

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated September 12, 2024 on our consideration of the Trust's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Trust's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Trust's internal control over financial reporting and compliance.



Vienna, Virginia  
September 12, 2024

## American Battlefield Trust and Affiliates

### Consolidated Statements of Financial Position March 31, 2024 and 2023

	2024	2023
<b>Assets</b>		
Cash	\$ 2,359,478	\$ 8,396,610
Cash – designated for land acquisitions	3,817,211	3,730,275
Investments	10,153,119	4,870,624
Accounts receivable	18,656	515,379
Grants and contributions receivable	131,612	402,829
Inventory	115,627	94,133
Prepaid expenses	366,718	321,309
Property and equipment, net	15,536,003	11,437,435
Preserved battlefield land	184,674,865	181,584,099
Land deposits	4,549,682	1,273,576
Deferred compensation investments	663,370	691,426
Right-of-use asset – operating lease	436,914	860,208
	<u>\$ 222,823,255</u>	<u>\$ 214,177,903</u>
<b>Total assets</b>		
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Accounts payable and accrued expenses	\$ 1,371,824	\$ 1,009,143
Deferred revenue	24,073	63,071
Debt	3,228,156	3,215,909
Deferred compensation payable	663,370	691,426
Lease liability – operating lease	535,508	1,039,486
	<u>5,822,931</u>	<u>6,019,035</u>
<b>Total liabilities</b>		
<b>Net Assets</b>		
Without donor restrictions	24,340,872	16,437,420
With donor restrictions	192,659,452	191,721,448
	<u>217,000,324</u>	<u>208,158,868</u>
<b>Total net assets</b>		
<b>Total liabilities and net assets</b>	<u>\$ 222,823,255</u>	<u>\$ 214,177,903</u>

*See accompanying notes.*

**American Battlefield Trust and Affiliates**

Consolidated Statement of Activities  
For the Year Ended March 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
<b>Operating Revenue and Support</b>			
Contributions, grants, and awards	\$ 9,006,500	\$ 12,172,226	\$ 21,178,726
Federal grants	-	5,716,917	5,716,917
Member contributions	4,249,015	-	4,249,015
Donated land	-	83,000	83,000
Rental income	341,695	-	341,695
Royalty income	253,022	-	253,022
Conference revenue	113,773	-	113,773
Investment return	471,165	-	471,165
Other income	359,579	-	359,579
Released from restrictions	17,034,139	(17,034,139)	-
<b>Total operating revenue and support</b>	<b>31,828,888</b>	<b>938,004</b>	<b>32,766,892</b>
<b>Expenses</b>			
Program services:			
Preservation	11,327,808	-	11,327,808
Membership	4,247,694	-	4,247,694
Education	2,976,844	-	2,976,844
<b>Total program services</b>	<b>18,552,346</b>	<b>-</b>	<b>18,552,346</b>
Supporting services:			
Management and general	1,674,323	-	1,674,323
Fundraising	2,223,235	-	2,223,235
<b>Total supporting services</b>	<b>3,897,558</b>	<b>-</b>	<b>3,897,558</b>
<b>Total expenses</b>	<b>22,449,904</b>	<b>-</b>	<b>22,449,904</b>
<b>Change in Net Assets from Operations</b>	<b>9,378,984</b>	<b>938,004</b>	<b>10,316,988</b>
<b>Non-Operating Activities</b>			
Loss on disposal of property and equipment	(1,421,106)	-	(1,421,106)
Provision for credit losses	(54,426)	-	(54,426)
<b>Change in Net Assets</b>	<b>7,903,452</b>	<b>938,004</b>	<b>8,841,456</b>
<b>Net Assets, beginning of year</b>	<b>16,437,420</b>	<b>191,721,448</b>	<b>208,158,868</b>
<b>Net Assets, end of year</b>	<b>\$ 24,340,872</b>	<b>\$ 192,659,452</b>	<b>\$ 217,000,324</b>

See accompanying notes.

**American Battlefield Trust and Affiliates**

Consolidated Statement of Activities  
For the Year Ended March 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
<b>Operating Revenue and Support</b>			
Contributions, grants, and awards	\$ 4,889,788	\$ 21,817,314	\$ 26,707,102
Federal grants	-	5,358,508	5,358,508
Member contributions	3,830,484	-	3,830,484
Donated land	-	70,558	70,558
In-kind donations	5,253	-	5,253
Rental income	480,500	-	480,500
Royalty income	1,035,079	-	1,035,079
Conference revenue	94,459	-	94,459
Investment return	27,225	-	27,225
Other income	217,686	-	217,686
Released from restrictions	16,240,784	(16,240,784)	-
<b>Total operating revenue and support</b>	<b>26,821,258</b>	<b>11,005,596</b>	<b>37,826,854</b>
<b>Expenses</b>			
Program services:			
Preservation	8,624,195	-	8,624,195
Membership	4,317,598	-	4,317,598
Education	3,400,701	-	3,400,701
<b>Total program services</b>	<b>16,342,494</b>	<b>-</b>	<b>16,342,494</b>
Supporting services:			
Management and general	1,448,824	-	1,448,824
Fundraising	1,931,953	-	1,931,953
<b>Total supporting services</b>	<b>3,380,777</b>	<b>-</b>	<b>3,380,777</b>
<b>Total expenses</b>	<b>19,723,271</b>	<b>-</b>	<b>19,723,271</b>
<b>Change in Net Assets from Operations</b>	<b>7,097,987</b>	<b>11,005,596</b>	<b>18,103,583</b>
<b>Non-Operating Activities</b>			
Unrealized loss on fair value of interest rate swap	(3,655)	-	(3,655)
Loss on disposal of property and equipment	(4,752,109)	-	(4,752,109)
<b>Change in Net Assets</b>	<b>2,342,223</b>	<b>11,005,596</b>	<b>13,347,819</b>
<b>Net Assets, beginning of year</b>	<b>14,095,197</b>	<b>180,715,852</b>	<b>194,811,049</b>
<b>Net Assets, end of year</b>	<b>\$ 16,437,420</b>	<b>\$ 191,721,448</b>	<b>\$ 208,158,868</b>

See accompanying notes.



**American Battlefield Trust and Affiliates**

Consolidated Statement of Functional Expenses  
For the Year Ended March 31, 2024

	Program Services			Total Program Services	Supporting Services		Total Supporting Services	Total Expenses
	Preservation	Membership	Education		Management and General	Fundraising		
Payroll and benefits	\$ 2,254,297	\$ 975,949	\$ 1,087,469	\$ 4,317,715	\$ 1,037,867	\$ 943,543	\$ 1,981,410	\$ 6,299,125
Professional fees	2,169,516	255,929	677,117	3,102,562	330,780	534,043	864,823	3,967,385
Donated land to other entities	3,117,579	-	-	3,117,579	-	-	-	3,117,579
Postage, printing, and production	14,540	1,463,693	16,887	1,495,120	40,028	365,923	405,951	1,901,071
Land maintenance	1,295,914	6,375	29,496	1,331,785	341	-	341	1,332,126
Depreciation and amortization	712,734	44,829	146,410	903,973	47,858	43,694	91,552	995,525
Office	316,658	243,488	180,810	740,956	105,771	88,449	194,220	935,176
Grants	836,996	-	56,835	893,831	-	-	-	893,831
Meetings	66,381	532,294	97,975	696,650	4,930	-	4,930	701,580
Occupancy	218,536	83,448	89,464	391,448	85,579	78,132	163,711	555,159
Membership fulfillment	2,089	379,150	13,075	394,314	-	100,496	100,496	494,810
Travel and entertainment	120,957	205,452	111,315	437,724	17,476	-	17,476	455,200
Advertising	31,996	40,712	203,680	276,388	938	68,955	69,893	346,281
Website	46,199	-	167,578	213,777	-	-	-	213,777
Interest	101,617	-	-	101,617	-	-	-	101,617
Other	13,425	8,411	68,146	89,982	2,610	-	2,610	92,592
Educational programs	8,374	7,964	30,587	46,925	145	-	145	47,070
<b>Total Expenses</b>	<b>\$ 11,327,808</b>	<b>\$ 4,247,694</b>	<b>\$ 2,976,844</b>	<b>\$ 18,552,346</b>	<b>\$ 1,674,323</b>	<b>\$ 2,223,235</b>	<b>\$ 3,897,558</b>	<b>\$ 22,449,904</b>

See accompanying notes.

**American Battlefield Trust and Affiliates**

Consolidated Statement of Functional Expenses  
For the Year Ended March 31, 2023

	Program Services			Total Program Services	Supporting Services		Total Supporting Services	Total Expenses
	Preservation	Membership	Education		Management and General	Fundraising		
Payroll and benefits	\$ 2,029,525	\$ 814,690	\$ 1,193,078	\$ 4,037,293	\$ 895,343	\$ 870,806	\$ 1,766,149	\$ 5,803,442
Professional fees	1,890,509	367,112	1,113,209	3,370,830	193,179	430,307	623,486	3,994,316
Postage, printing, and production	6,368	1,601,499	20,438	1,628,305	34,812	398,330	433,142	2,061,447
Grants	1,312,312	-	-	1,312,312	-	-	-	1,312,312
Donated land to other entities	1,213,719	-	-	1,213,719	-	-	-	1,213,719
Land maintenance	835,934	-	1,087	837,021	1,046	-	1,046	838,067
Office	229,829	292,957	224,993	747,779	30,685	71,401	102,086	849,865
Depreciation and amortization	621,279	37,640	52,696	711,615	22,586	22,584	45,170	756,785
Meetings	29,549	430,044	118,467	578,060	148,641	-	148,641	726,701
Membership fulfillment	233	455,221	17,501	472,955	24,133	52,060	76,193	549,148
Travel and entertainment	61,287	188,904	157,547	407,738	47,261	-	47,261	454,999
Occupancy	159,730	72,479	89,717	321,926	34,508	61,170	95,678	417,604
Advertising	42,616	25	169,190	211,831	4,727	25,295	30,022	241,853
Website	11,325	8,836	109,836	129,997	-	-	-	129,997
Interest	129,169	-	-	129,169	-	-	-	129,169
Other	17,998	37,991	46,242	102,231	11,370	-	11,370	113,601
Educational programs	5,189	10,200	86,700	102,089	533	-	533	102,622
Amortization on debt	27,624	-	-	27,624	-	-	-	27,624
<b>Total Expenses</b>	<b>\$ 8,624,195</b>	<b>\$ 4,317,598</b>	<b>\$ 3,400,701</b>	<b>\$ 16,342,494</b>	<b>\$ 1,448,824</b>	<b>\$ 1,931,953</b>	<b>\$ 3,380,777</b>	<b>\$ 19,723,271</b>

See accompanying notes.

**American Battlefield Trust and Affiliates**

Consolidated Statements of Cash Flows  
For the Years Ended March 31, 2024 and 2023

	2024	2023
<b>Cash Flows from Operating Activities</b>		
Change in net assets	\$ 8,841,456	\$ 13,347,819
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	995,525	756,785
Amortization of debt issuance costs	-	27,624
Donated securities	(3,252,692)	(3,986,677)
Donated land to the Trust	(83,000)	(70,000)
Donated land from the Trust	3,117,579	1,213,719
Decrease in implied interest discount, net	61,847	94,446
Loss on disposal of property and equipment	177,462	4,752,109
Realized and unrealized (gain) loss on investments	(19,874)	86,448
Unrealized loss on fair value of interest rate swap	-	19,477
Amortization of right-of-use asset – operating lease	423,294	410,356
Change in operating assets and liabilities:		
Decrease (increase) in:		
Accounts receivable	496,723	(473,737)
Grants and contributions receivable	271,217	(231,853)
Inventory	(21,494)	12,570
Prepaid expenses	(45,409)	(74,018)
Deferred compensation investments	28,056	92,455
Increase (decrease) in:		
Accounts payable and accrued expenses	362,681	(311,187)
Deferred revenue	(38,998)	(35,789)
Deferred compensation payable	(28,056)	(92,455)
Lease liability – operating lease, net	(503,978)	(482,833)
Net cash provided by operating activities	10,782,339	15,055,259
<b>Cash Flows from Investing Activities</b>		
Acquisition of restricted land and easements, net	(6,125,345)	(9,311,730)
Purchases of property and equipment	(5,271,555)	(7,131,888)
Proceeds from sale of land, easements, and buildings	-	2,129,052
Land deposits, net	(3,276,106)	(298,332)
Purchases of investments	(7,825,558)	(1,494,755)
Proceeds from sale of investments	5,815,629	4,502,547
Additions to designated cash	2,304,873	(438,897)
Withdrawals from designated cash for land acquisitions	(2,218,130)	4,812,730
Repayments of designated cash	(173,679)	(4,774,186)
Net cash used in investing activities	(16,769,871)	(12,005,459)
<b>Cash Flows from Financing Activities</b>		
Payments on debt	(1,549,600)	(2,391,476)
Proceeds from debt	1,500,000	1,639,500
Payments on bonds	-	(1,200,000)
Net cash used in financing activities	(49,600)	(1,951,976)
<b>Net (Decrease) Increase in Cash</b>	(6,037,132)	1,097,824
<b>Cash, beginning of year</b>	8,396,610	7,298,786
<b>Cash, end of year</b>	\$ 2,359,478	\$ 8,396,610

See accompanying notes.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 1. Nature of Operations

American Battlefield Trust and Affiliates (collectively, “the Trust”) consists of three entities: American Battlefield Trust (ABT), Americans for Battlefield Preservation (AFBP), and Endangered Battlefield Defense Fund (EBDF). ABT, AFBP, and EBDF are affiliated through control, common support, activities, and/or certain members of the Board of Trustees.

ABT is a nonprofit corporation chartered in the Commonwealth of Virginia. The organization started as the Association for the Preservation of Civil War Sites (APCWS), founded in Fredericksburg, VA in mid-1987. In 1991, a second battlefield preservation organization, originally called the American Battlefield Protection Foundation, was created. The name was later changed to the Civil War Trust. The two preservation organizations merged in late 1999 to become the Civil War Preservation. The joint organization set new standards of success and efficiency in battlefield land preservation. The organization’s mission expanded to education, programming, and land restoration. Reflecting on the demonstrable need for a comprehensive approach to battlefield preservation across multiple conflicts – and always mindful of maximizing its efficiency – in May 2018, the Civil War Trust announced the latest stage of its ongoing transformation: the creation of the American Battlefield Trust as an umbrella organization to oversee its diverse activities. In March of 2018, ABT legally changed its name from Civil War Trust to American Battlefield Trust, to more accurately reflect its mission to protect the battlefields of the Revolutionary War, War of 1812, and Civil War.

AFBP is a nonprofit corporation chartered in the District of Columbia in November 2005. It was established to advance, foster, and promote Civil War battlefield preservation through education, advocacy, and research for the benefit of the general public. AFBP seeks to raise awareness among the public of the need to preserve and protect Civil War battlefields, to educate the public on battlefield preservation, to maintain and increase the level of Civil War battlefield preservation through local grassroots networks of Civil War battlefield preservation activists, to assist in the interpretation of battlefield sites, to conduct and disseminate research, and to train local preservation activists.

EBDF is a nonprofit corporation chartered in Virginia in September 2009. It was established to assist ABT in the exercise and enforcement of ABT’s legal rights and duties, including but not limited to the protection and preservation of all historic property owned by ABT. It also assists in the enforcement of easement rights granted to ABT or to any other charitable or historic entity, including the National Park Service, in its or their efforts to maintain and preserve historical properties related to the United States Civil War.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 1. Nature of Operations (continued)

It also assists in the enforcement of ABT's contractual rights and court decrees or judgments in favor of ABT or any other charitable, historic, or public entity charged with the preservation of historical property related to the American Revolutionary War, the War of 1812, and the American Civil War.

The programs and supporting activities of the Trust consist of the following:

*Preservation:* The Preservation program represents the personnel available to continue ABT's purpose of preserving American battlefield sites or obtaining easements. The program also incurs the expenses of maintaining the sites, paying the real estate taxes and other related costs. The Preservation program of the Trust assists other governmental and nonprofit entities in preserving battlefield sites.

*Membership:* The Membership program of ABT consists of services provided to its members, which include but are not limited to personnel that maintain the list of members, preparation and mailing of membership fulfillment, and communication of events, activities, and developments of the Trust. The membership consists of approximately 44,000 members throughout the world.

*Education:* The purpose is to educate the public and its members related to the events, history, and battlefields of the American Revolution, the War of 1812, and the American Civil War. ABT provides this service so that future generations can study and reflect on the important events of these wars.

*Management and General:* The management and general function of ABT consist of expenses incurred in the administrative offices. The base used to allocate these expenditures is direct salaries, fringe benefits, overhead assessed, and other direct costs.

*Fundraising:* The purpose is to promote ABT and raise support in the form of pledges, grants, contributions, activities, and events to be used for operating, membership, and preservation purposes. Expenses include costs for membership development.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 2. Summary of Significant Accounting Policies

#### Principles of Consolidation

ABT's financial statements have been consolidated with those of AFBP and EBDF as ABT maintains both control and an economic interest in the other entities. All significant intercompany balances and transactions have been eliminated in consolidation. Except when referred to separately, all entities are collectively referred to as "the Trust" throughout the accompanying consolidated financial statements and related notes.

#### Basis of Accounting and Presentation

The Trust's consolidated financial statements are prepared on the accrual basis of accounting. Net assets are reported based on the presence or absence of donor-imposed restrictions.

- *Net Assets Without Donor Restrictions* — Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.
- *Net Assets With Donor Restrictions* — Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Investments

Investments are recorded at fair value based on quoted market prices. All realized and unrealized gains and losses are reported as a component of investment return in the accompanying consolidated statements of activities.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 2. Summary of Significant Accounting Policies (continued)

#### Accounts Receivable

The entire amount of accounts receivable is expected to be collected within one year and is recorded at net realizable value. Accounts receivable are presented net of an allowance of credit losses resulting from the inability of payors to make required payments. The allowance for credit losses is based upon historical loss experience in combination with current economic conditions and a forecast of future economic conditions. Any change in the assumption used in analyzing a specific account receivable might result in an additional allowance for credit losses being recognized in the period in which the change occurs. The Trust historically has insignificant write-offs due to bad debts, and current conditions indicate all receivables are fully collectible. Therefore, no allowance for credit losses has been recognized at March 31, 2024 and 2023.

#### Grants and Contributions Receivable

Grants and contributions receivable consist of amounts to be reimbursed to the Trust for expenses incurred under various grants and contributions agreements with federal agencies, other government agencies, and nongovernment organizations. Such recoverable costs are billable when expenditures are incurred. The allowance for doubtful accounts is based on management's evaluation of the collectability of receivables. At March 31, 2024 and 2023, management deems all grants and contributions receivable to be fully collectible, and no allowance for uncollectible accounts was established.

#### Inventory

Inventory consists of books, hats, pins, and calendars. The inventory items are stated at the lower of cost or net realizable value. Inventory is valued using the standard cost method of inventory valuation.

#### Property and Equipment

Property and equipment with a cost in excess of \$2,500 and a projected useful life exceeding one year are capitalized and recorded at cost. Depreciation and amortization is computed using the straight-line method over the estimated useful lives of the individual assets, which range from five to 40 years. Leasehold improvements are stated at cost and are amortized using the straight-line method over the shorter of their estimated useful lives or the term of the lease. Expenditures for repairs and maintenance are expensed as incurred.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 2. Summary of Significant Accounting Policies (continued)

#### Preserved Battlefield Land

Preserved battlefield land consists of battlefields purchased for permanent preservation with government funds and contributions received by the Trust specifically designated for such purposes. The intent of the Trust is to maintain the battlefields until they are released to other entities through donation or sale for permanent maintenance as battlefield preserved land. Restricted land was comprised of \$129,950,430 and \$126,545,663 of purchased land and \$54,724,435 and \$55,038,436 of donated land and easements at March 31, 2024 and 2023, respectively.

#### Land Deposits

Land deposits are escrow payments to sellers on land where the Trust has an agreement to purchase and a deposit is required to commit to the purchase. Land deposits also consist of payments for appraisals, surveys, and environmental reports on land with an executed purchase agreement and on future uncommitted land purchases. The Trust had committed to purchase land totaling \$33,374,000 and \$13,264,500 for the years ended March 31, 2024 and 2023, respectively. The Trust had provided escrow payments for \$4,549,682 and \$1,273,576 for the years ended March 31, 2024 and 2023, respectively, for both committed and uncommitted land purchases.

#### Operating Lease

The Trust determines if an arrangement is a lease at inception. The operating lease is included in the right-of-use (ROU) asset, which represents the Trust's right to use an underlying asset for the lease terms, and lease liability represents the Trust's obligation to make lease payments arising from a lease. Operating ROU lease asset and lease liability are recognized at the commencement date based on the present value of lease payments over the lease term. As the Trust's lease does not provide an implicit rate, the Trust used a risk-free rate based on the information available at the commencement date in determining the present value of lease payments.

The ROU asset also includes any lease payments made and excludes lease incentives. The Trust's lease terms may include options to extend or terminate the lease when it is reasonably certain that the Trust will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term.



## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 2. Summary of Significant Accounting Policies (continued)

#### Adopted Accounting Pronouncement

In 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-13, *Financial Instruments – Credit Losses* (Topic 326), *Measurement of Credit Losses on Financial Instruments*. This ASU addresses measurement and reporting of credit losses related to accounts receivable, notes receivable, leases receivable, and held-to-maturity debt securities. The ASU mandates the current expected credit loss model, which measures and reports expected losses over the contractual life of an asset. The measurement of expected life credit losses will be based on relevant information, not just past events (including historical experience and current conditions), but also the “reasonable and supportable” forecasts that affect collectability of the reported amount. This guidance is effective for the Trust for the year ended March 31, 2024. The Trust has adopted ASU 2016-13 during the year ended March 31, 2024, and has adjusted the presentation in the consolidated financial statements as permitted by ASU 2016-13.

#### Revenue Recognition

##### *Revenue Accounted for in Accordance with Contribution Accounting*

*Contributions, grants, and awards* are recognized as revenue when cash, securities, or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been met. Amounts received prior to satisfaction of grant conditions are reported as conditional grants in the consolidated statements of financial position. The Trust reports gifts of cash and other assets as restricted support if they are received or promised with donor stipulations that limit the use of the donated funds to one of the Trust’s programs or to a future year. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Net assets with donor restrictions are reported as net assets without donor restrictions if the restrictions are met in the same period as received.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 2. Summary of Significant Accounting Policies (continued)

#### Revenue Recognition (continued)

##### *Revenue Accounted for in Accordance with Contribution Accounting (continued)*

The Trust receives a substantial portion of its funding for land acquisitions under various federal and state grants and awards. Generally, the funding under the grants/awards is on a cost reimbursement basis, as the Trust typically acquires the land prior to receiving the award. The grant/award agreements contain various requirements, including compliance with relevant Office of Management and Budget Circulars, matching requirements, as well as reporting and audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Grant support is recognized when the conditions of the grant are substantially met. Any grant funds received in advance are recorded as refundable advances.

##### *Revenue Accounted for as Contracts with Customers*

Revenue is recognized when the Trust satisfies a performance obligation by transferring a promised good to, or performing a service for, a customer. The amount of revenue recognized reflects the consideration the Trust expects to receive in exchange for satisfying distinct performance obligations. If a performance obligation does not meet the criteria to be considered distinct, the Trust combines it with other performance obligations until a distinct bundle of goods or services exists. Fees or amounts received in advance of satisfying contractual performance obligations are reflected as deferred revenue in the consolidated statements of financial position. Revenue is recognized either over time or at the point in time that contractual obligations are met.

Specifically, for the various types of contracts, the Trust recognizes revenue as follows:

*Rental income* is recognized at a point in time when a performance obligation is transferred to the tenants. The amount recognized is the amount that reflects the consideration received or expected to be received in exchange for tenants' rights of using the rented space.

*Royalty income* includes revenues from natural gas extractions on properties owned by the Trust. It also includes royalties from online videos through social media platforms, as well as publications published by the Trust. This income is recognized as revenue when the earning process has been completed.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 2. Summary of Significant Accounting Policies (continued)

#### Noncash Donations

Donated securities, land, and property and equipment are recorded as support at their estimated fair values at the date of donation. Such donations are reported as net assets without donor restrictions, unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use are reported as net assets with donor restrictions. Restricted land donated to other organizations for permanent preservation maintenance are released from restriction at the time of donation.

Absent explicit donor stipulations regarding how long those donated assets must be maintained, the Trust reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor, at which time net assets with donor restrictions are reclassified to net assets without donor restrictions. Donated securities are not held as investments but are sold as soon as practical after donation.

#### Contributed Services

The value of contributions that enhance a nonfinancial asset, which are considered specialized and can be estimated, and would have been purchased if not donated, are reflect in the accompanying consolidated statements of activities as in-kind donations. In-kind donations consist of donated professional services that benefit both program and supporting services. In-kind donations are recognized as revenue and expense in the accompanying consolidated statements of activities at their estimated fair value, as provided by the donor, at the date of receipt, or calculated fair value of use of property in the period the property is used. During the years ended March 31, 2024 and 2023, the Trust received donated professional services with an estimated fair value of \$0 and \$5,253, respectively.

#### Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the consolidated statements of activities. The consolidated statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 2. Summary of Significant Accounting Policies (continued)

#### Measure of Operations

The Trust includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes unrealized loss on fair value of interest rate swap, loss on disposal of property and equipment, and provision for credit losses.

#### Advertising Costs

Advertising costs are expensed as incurred. The Trust's advertising costs totaled \$346,281 and \$241,853 during the years ended March 31, 2024 and 2023, respectively.

#### Grant Expense

The Trust supports other organizations with the same purpose as the Trust. Grants are recognized when made unconditionally to the grantee and notification has taken place. Grants awarded for the years ended March 31, 2024 and 2023 totaled \$893,831 and \$1,312,312, respectively.

#### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

#### Reclassifications

Certain amounts in the 2023 consolidated financial statements have been reclassified to conform to the 2024 presentation. These reclassifications have no effect on the change in net assets previously reported.

#### Subsequent Events

In preparing these consolidated financial statements, the Trust has evaluated events and transactions for potential recognition or disclosure through September 12, 2024, the date the consolidated financial statements were available to be issued.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 2. Summary of Significant Accounting Policies (continued)

#### Subsequent Events (continued)

Subsequent to year end, on July 24, 2024, the Board of Directors of ABT approved the dissolution of EBDF. The dissolution was finalized on August 19, 2024, following the completion of all legal and regulatory requirements.

EBDF was dissolved due to redundancy in operations. As a result of the dissolution, all assets, liabilities, and obligations of EBDF were transferred to ABT in accordance with applicable laws and regulations.

The dissolution of EBDF does not have a material impact on the consolidated financial statements of ABT for the year ended March 31, 2024. Management has evaluated the impact of the dissolution on the financial position and results of operations of ABT and has determined that there are no significant subsequent events requiring adjustment to the consolidated financial statements as of March 31, 2024.

### 3. Liquidity and Availability

The Trust strives to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Trust has various sources of liquidity at its disposal, including cash. The Trust assesses its operating budget and cash flow projections monthly to monitor the availability of resources to support operations.

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the consolidated statements of financial position date, comprise the following at March 31:

	<u>2024</u>	<u>2023</u>
Cash	\$ 2,359,478	\$ 8,396,610
Investments	10,153,119	4,870,624
Accounts receivable	18,656	515,379
Grants and contributions receivable	<u>131,612</u>	<u>402,829</u>
Total financial assets	12,662,865	14,185,442
Less: net assets with purpose restrictions	<u>(7,984,587)</u>	<u>(10,137,349)</u>
Total available for general expenditures	<u>\$ 4,678,278</u>	<u>\$ 4,048,093</u>

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 4. Concentration of Credit Risk

Financial instruments that potentially subject the Trust to significant concentrations of credit risk consist of cash and investments. The Trust maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). The Trust has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

### 5. Investments

Investment return consists of the following for the years ended March 31:

	<u>2024</u>	<u>2023</u>
Interest income	\$ 451,291	\$ 113,673
Net realized and unrealized gain (loss)	<u>19,874</u>	<u>(86,448)</u>
Total investment return	<u>\$ 471,165</u>	<u>\$ 27,225</u>

There were no investment management fees incurred for the years ended March 31, 2024 and 2023, as the Trust's investment portfolio is not actively managed.

The Trust follows FASB Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 5. Investments (continued)

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. The Trust recognizes transfers between levels in the fair value hierarchy at the end of the reporting period.

In general, and where applicable, the Trust uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments.

Certificates of deposit held in the investment portfolio are not subject to the provisions of fair value measurements as they are recorded at cost.

The following table presents the Trust's fair value hierarchy for those assets measured on a recurring basis at March 31, 2024:

	Level 1	Level 2	Level 3	Total
Investments:				
Money market funds	\$ 10,084,332	\$ -	\$ -	\$ 10,084,332
Mutual funds	25,840	-	-	25,840
Total investments at fair value	10,110,172	-	-	10,110,172
Certificate of deposit				42,947
Total investments				\$ 10,153,119
Deferred compensation investments:				
Money market funds	134,568	-	-	134,568
Mutual funds	37,287	-	-	37,287
Equities	129,982	-	-	129,982
Fixed income funds	361,533	-	-	361,533
Total deferred compensation investments	663,370	-	-	663,370
Total assets at fair value	\$ 10,773,542	\$ -	\$ -	\$ 10,816,489

## American Battlefield Trust and Affiliates

### Notes to Consolidated Financial Statements March 31, 2024 and 2023

#### 5. Investments (continued)

The following table presents the Trust's fair value hierarchy for those assets measured on a recurring basis at March 31, 2023:

	Level 1	Level 2	Level 3	Total
Investments:				
Money market funds	\$ 4,760,384	\$ -	\$ -	\$ 4,760,384
Mutual funds	26,311	-	-	26,311
Total investments at fair value	4,786,695	-	-	4,786,695
Certificate of deposit				83,929
Total investments				\$ 4,870,624
Deferred compensation investments:				
Money market funds	97,320	-	-	97,320
Mutual funds	36,241	-	-	36,241
Equities	129,606	-	-	129,606
Fixed income funds	428,259	-	-	428,259
Total deferred compensation investments	691,426	-	-	691,426
Total assets at fair value	\$ 5,478,121	\$ -	\$ -	\$ 5,562,050

#### 6. Cash Designated for Land Acquisitions

The Trust designates cash for land acquisitions (“the Revolving Fund”). The Revolving Fund was established to provide a reliable source of funds to save battlefields of the American Revolutionary War, the War of 1812, and the American Civil War. The objective of the Revolving Fund is to have a source of funds available to act as a bridge to acquire targeted land, which will subsequently, to the greatest extent practical, be reimbursed by other incoming restricted funds. Property to be purchased through the Revolving Fund must be significant battlefield land and subject to appropriate permanent historical and/or conservation restrictions.



## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 6. Cash Designated for Land Acquisitions (continued)

Fund activity consists of the following at March 31:

	2024	2023
Cash designated for land acquisitions, beginning of the year	\$ 3,730,275	\$ 3,329,922
Expenditures for acquisitions	(3,059,451)	(4,812,730)
Transfers from undesignated cash	2,268,693	4,774,186
Contributions	786,482	439,074
Service charge	(662)	(412)
Interest income	91,874	235
	\$ 3,817,211	\$ 3,730,275

### 7. Property and Equipment

Property and equipment consists of the following at March 31:

	2024	2023
Building and building improvements	\$ 16,989,282	\$ 12,896,299
Equipment	2,778,816	1,844,674
Leasehold improvements	861,907	861,907
	20,630,005	15,602,880
Less: accumulated depreciation	(5,094,002)	(4,165,445)
Property and equipment, net	\$ 15,536,003	\$ 11,437,435

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 8. Debt

#### Notes Payable

The Trust had the following amounts outstanding on the notes payable for the years ended March 31:

	2024	2023
Porch seller's note payable – Interest rate of 0.0% with annual repayments due through January 2028	\$ 142,400	\$ 178,000
Mechanicsville seller's note payable – Interest rate of 0.0% with annual repayments due through November 2025	1,400,000	2,100,000
Ozenbaugh seller's note payable – Interest rate of 0.0% with annual repayments due through December 2023	-	750,000
Garlick seller's note payable – Interest rate of 0.0% with annual repayments due through July 2023	-	64,000
Trone Family Trust seller's note payable – Interest rate of 0.0% with annual repayments due through July 2024	1,500,000	-
Schweet seller's note payable – Interest rate of 0.0% with annual repayments due through March 2026	276,000	276,000
Subtotal	3,318,400	3,368,000
Less: amounts representing implied interest discount	(90,244)	(152,091)
Total debt	\$ 3,228,156	\$ 3,215,909

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 8. Debt (continued)

#### Notes Payable (continued)

Each seller note is secured by a deed of trust, with a stated interest rate of 0% with an implied rate of 4.62% and 0.97%. Maturity dates range from July 2024 to January 2028. The principal due on these notes total \$3,318,400 and \$3,368,000 for the years ended March 31, 2024 and 2023, respectively. The implied interest totals \$90,244 and \$152,091 for the years ended March 31, 2024 and 2023 should be deducted from the principal, respectively. During the year ended March 31, 2024, the Trust paid off \$750,000 related to Ozenbaugh seller's note payable and \$64,000 related to Garlick seller's note payable. During the year ended March 31, 2023, the Trust paid off \$480,000 related to McLeod seller's note payable and \$664,000 related to Perrault seller's note payable. Subsequent to year end, on June 27, 2024, the Trust paid off \$1,500,000 related to Trone Family Trust seller's note payable.

Interest on bonds and notes payable were \$101,617 and \$129,169 for the years ended March 31, 2024 and 2023, respectively. Related interest expense, including amortization of debt issuance costs of \$27,624, are included in the amount for 2023.

Future maturities of debt are due as follows at March 31:

2025	\$ 2,235,600
2026	1,011,600
2027	35,600
2028	35,600
	<hr/>
Total payments	<u>\$ 3,318,400</u>

#### Line of Credit

The Trust has an unsecured \$750,000 line of credit with a financial institution to finance short-term capital needs. Interest is paid at a variable rate equal to prime plus 1.50% per annum. There were no outstanding borrowings on the line of credit at March 31, 2024 and 2023.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 9. Commitments and Contingencies

#### Government Grants

Funds received from federal and other government agencies are subject to an audit under the provisions of the cooperative and grant agreements. The ultimate determination of amounts received under these cooperative and grant agreements is based upon the allowance of costs reported to and accepted by the oversight agencies. Until such cooperative and grant agreements are closed out, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability exists.

#### Employment Agreement

The Trust entered into an employment agreement with an officer of the Trust that expired December 31, 2020. Under the contract, the Trust was obligated to contribute \$43,500 annually to a deferred compensation plan for the officer. A second deferred compensation plan was established during 2011 for the same officer, where the Trust shall credit the maximum allowable amount per law and shall become fully vested immediately. The officer retired from the Trust during the year ended March 31, 2021. The deferred compensation payments due to the retired officer began April 1, 2021 in 84 ratable installments.

The Trust entered into an employment agreement with an additional officer of the Trust in May 2022. Under the contract, the Trust was obligated to contribute \$50,000 less applicable dollar limit on elective deferrals under Section 402(g) annually to a deferred compensation plan for the officer. A second deferred compensation plan was established during 2022 for the same officer, where the Trust shall credit the maximum allowable amount per law, which shall become fully vested immediately.

#### Operating Lease

The Trust had an agreement to lease office space for its headquarters in Washington, D.C. under a noncancelable lease agreement, which was due to expire on March 31, 2020. The Trust received incentives in the form of a rental abatement during a portion of the initial year of the term and escalating payments. During June 2017, the Trust amended its existing lease agreement to extend the lease term to expire on March 31, 2025.

## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 9. Commitments and Contingencies (continued)

#### Operating Lease (continued)

On January 30, 2024, the Trust entered into an agreement to lease office space under the terms of a noncancelable operating lease in Washington, D.C., which will commence on October 1, 2024 and is set to expire on June 30, 2036. The terms of the lease call for base monthly payments of \$45,738 and annual rental increases of 2.50%.

Supplemental qualitative information related to the operating lease is as follows as of and for the years ended March 31:

	2024	2023
Operating lease cost (lease expense)	\$ 443,341	\$ 443,341
Cash paid for amounts included in the measurement of lease liability – operating cash flows	\$ 515,817	\$ 515,817
ROU asset obtained in exchange for lease obligations	\$ -	\$ 1,270,565
Weighted-average remaining lease term (in years)	1.0	2.0
Weighted-average discount rate	2.61%	2.61%

Maturities of the lease liability under the Trust's operating lease are as follows for the year ending March 31:

2025	\$ 541,931
Total minimum lease payments	541,931
Less: discount to present value at 2.61%	(6,423)
Present value of operating lease liability	\$ 535,508

Total occupancy expense was \$555,159 and \$417,604 for the years ended March 31, 2024 and 2023, respectively, and is included in the accompanying consolidated statements of functional expenses.

## American Battlefield Trust and Affiliates

### Notes to Consolidated Financial Statements March 31, 2024 and 2023

#### 10. Net Assets With Donor Restrictions

Changes in net assets were as follows at March 31, 2024:

	Balance March 31, 2023	Additions	Released from Restrictions	Balance March 31, 2024
Programs – purpose restricted:				
Enduring Legacy CC Education				
Opportunities Fund	\$ 441,835	\$ 1,045,151	\$ (451,416)	\$ 1,035,570
Civil War Fund	3,880,518	831,790	(3,735,367)	976,941
Enduring Legacy CC Gen Fund	328,575	694,808	(125,913)	897,470
Enduring Legacy CC Battlefield				
Readiness Fund	927,084	1,880,973	(1,971,185)	836,872
Culpeper Battlefields Fund	783,927	307,858	(277,300)	814,485
5th NY Zouaves Fund	500,000	-	-	500,000
Gettysburg Country Club	-	774,054	(310,472)	463,582
Education Fund	295,100	422,000	(261,295)	455,805
Liberty Trail Fund	608,748	577,876	(815,546)	371,078
ABT Book Prize	297,547	-	(5,026)	292,521
Alabama Civil War Fund	140,491	21,250	(5,000)	156,741
Youth Leadership Team	84,649	101,000	(31,982)	153,667
Gaines Mill Cold Harbor Fund	280,907	297,640	(437,916)	140,631
Mississippi Fund	439,164	268,490	(583,813)	123,841
Unique Purpose Fund	8,800	141,750	(41,805)	108,745
Gettysburg Fund	75,000	406,000	(372,755)	108,245
Antietam Fund	225,348	172,142	(307,489)	90,001
Restoration Fund	50,000	29,303	(18,550)	60,753
Western Battlefields Fund	62,737	363,794	(376,000)	50,531
Wilderness Fund	40,935	-	-	40,935
Virginia Battlefields Fund	139,532	91,261	(191,484)	39,309
NC Road to Freedom Grant	-	50,000	(11,100)	38,900
Princeton Fund	29,750	53,250	(45,113)	37,887
Slaughter Pen Farm Fredericksburg Fund	35,922	-	-	35,922
Inspire Fund	34,594	-	-	34,594
Advocacy	-	30,165	(3,140)	27,025
Fighting for Freedom Fund	35,737	-	(9,875)	25,862
Great Bridge Fund	25,380	-	-	25,380
NY Rev War Interpretation	-	23,250	-	23,250
Revolutionary War Fund	81,927	3,000	(69,268)	15,659
Camp Nelson Fund	2,385	-	-	2,385
OJ Lighthizer Legacy Fund	255,757	-	(255,757)	-
Battlefield Preservation Fund	25,000	-	(25,000)	-
Total programs – purpose restricted	10,137,349	8,586,805	(10,739,567)	7,984,587
Preserved Battlefield Land	181,584,099	9,385,338	(6,294,572)	184,674,865
Total net assets with donor restrictions	\$ 191,721,448	\$ 17,972,143	\$ (17,034,139)	\$ 192,659,452

## American Battlefield Trust and Affiliates

### Notes to Consolidated Financial Statements March 31, 2024 and 2023

#### 10. Net Assets With Donor Restrictions (continued)

Changes in net assets were as follows at March 31, 2023:

	Balance March 31, 2022	Additions	Released from Restrictions	Balance March 31, 2023
Programs – purpose restricted:				
Civil War Fund	\$ 25,253	\$ 4,304,396	\$ (449,131)	\$ 3,880,518
Enduring Legacy CC Battlefield Readiness Fund	-	927,084	-	927,084
Culpeper Battlefields Fund	1,066,425	206,475	(488,973)	783,927
Liberty Trail Fund	663,722	689,974	(744,948)	608,748
5th NY Zouaves Fund	500,000	-	-	500,000
Enduring Legacy CC Education Opportunities Fund	-	441,835	-	441,835
Mississippi Fund	439,164	25,000	(25,000)	439,164
Enduring Legacy CC Gen Fund	-	328,575	-	328,575
ABT Book Prize	-	297,547	-	297,547
Education Fund	266,788	568,753	(540,441)	295,100
Gaines Mill Cold Harbor Fund	710,275	270,632	(700,000)	280,907
OJ Lighthizer Legacy Fund	443,677	-	(187,920)	255,757
Antietam Fund	129,810	95,538	-	225,348
Alabama Civil War Fund	119,241	21,250	-	140,491
Virginia Battlefields Fund	134,282	115,250	(110,000)	139,532
Youth Leadership Team	98,069	-	(13,420)	84,649
Revolutionary War Fund	81,927	-	-	81,927
Gettysburg Fund	325,000	1,215,165	(1,465,165)	75,000
Western Battlefields Fund	-	183,204	(120,467)	62,737
Restoration Fund	-	50,000	-	50,000
Wilderness Fund	50,220	-	(9,285)	40,935
Slaughter Pen Farm Fredericksburg Fund	2,094,391	42,842	(2,101,311)	35,922
Fighting for Freedom Fund	35,737	-	-	35,737
Inspire Fund	34,594	-	-	34,594
Princeton Fund	21,250	8,500	-	29,750
Great Bridge Fund	25,380	-	-	25,380
Battlefield Preservation Fund	25,000	-	-	25,000
Unique Purpose Fund	-	1,033,800	(1,025,000)	8,800
Camp Nelson Fund	2,385	-	-	2,385
Three Battlefields – NC, VA, KY	6,783	-	(6,783)	-
Miscellaneous Tracts	391	8,500	(8,891)	-
Antietam & Shepherdstown Fund	-	362,500	(362,500)	-
Chancellorsville Fund	-	126,605	(126,605)	-
<b>Total programs – purpose restricted</b>	<b>7,299,764</b>	<b>11,323,425</b>	<b>(8,485,840)</b>	<b>10,137,349</b>
<b>Preserved Battlefield Land</b>	<b>173,416,088</b>	<b>15,922,955</b>	<b>(7,754,944)</b>	<b>181,584,099</b>
<b>Total net assets with donor restrictions</b>	<b>\$ 180,715,852</b>	<b>\$ 27,246,380</b>	<b>\$ (16,240,784)</b>	<b>\$ 191,721,448</b>

## **American Battlefield Trust and Affiliates**

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### **11. Allocation of Expenses from Management and General Activities**

The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Expenses that are allocated include direct salaries, fringe benefits, consultants, subcontracts, travel, meals and entertainment, meeting, equipment, professional services, rent, depreciation and amortization, communications, supplies and software, legal, and other expenses, which are allocated on the basis of estimates of time and effort.

### **12. Retirement Plans**

The Trust maintains a defined contribution retirement plan qualified under Section 403(b) of the Internal Revenue Code (IRC). Eligible employees who meet certain age and employment requirements are eligible to participate in the plan. The Trust made discretionary contributions of \$222,916 and \$203,519 for the years ended March 31, 2024 and 2023, respectively.

The Trust has established two 457(b) deferred compensation plans with an officer of the Trust. Contributions to the 457(b) plans for the years ended March 31, 2024 and 2023 were \$56,000 and \$48,789, respectively. The deferred compensation plan balances are recorded as deferred compensation investments and a corresponding payable in the consolidated statements of financial position.

### **13. Related Party Transactions**

The Trust receives support from members of the Board of Trustees. The support from Board members is received in the form of contributions, and is included in the accompanying consolidated statements of activities. During the years ended March 31, 2024 and 2023, the Trust received Board member support in the aggregate amount of \$3,855,251 and \$5,773,680, respectively.



## American Battlefield Trust and Affiliates

Notes to Consolidated Financial Statements  
March 31, 2024 and 2023

### 14. Income Taxes

ABT and EBDF are exempt from payment of taxes on income other than net unrelated business income under IRC Section 501(c)(3). AFBP is exempt from payment of taxes on income other than net unrelated business income under IRC Section 501(c)(4). Contributions to ABT and EBDF are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management has evaluated the Trust's tax positions and concluded that the Trust's consolidated financial statements do not include any uncertain tax positions.

### 15. Supplementary Cash Flows Disclosure

Supplementary disclosure of cash flows is as follows for the years ended March 31:

	2024	2023
<b>Supplementary Disclosure of Cash Flow Information</b>		
Interest paid	\$ 1,130	\$ 10,881
<b>Supplementary Disclosure of Non-Cash Investing and Financing Activities</b>		
Acquisition of restricted land and easements through seller financed notes payable	\$ 1,500,000	\$ -
Establishment of right-of-use asset – operating lease	\$ -	\$ 1,270,565
Establishment of lease liability – operating lease	\$ -	\$ 1,527,007
Write-off of deferred rent and lease incentive	\$ -	\$ 251,755

**SUPPLEMENTARY SCHEDULE AND REPORTS REQUIRED  
BY THE UNIFORM GUIDANCE**

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**INDEPENDENT AUDITOR’S REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED  
ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE  
WITH *GOVERNMENT AUDITING STANDARDS***

To the Board of Trustees of  
American Battlefield Trust and Affiliates

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of American Battlefield Trust and Affiliates (collectively, “the Trust”), which comprise the consolidated statement of financial position as of March 31, 2024; the related consolidated statements of activities, functional expenses, and cash flows for the year then ended; and the related notes to the consolidated financial statements, and have issued our report thereon dated September 12, 2024.

***Report on Internal Control over Financial Reporting***

In planning and performing our audit of the consolidated financial statements, we considered the Trust’s internal control over financial reporting (“internal control”) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Trust’s internal control. Accordingly, we do not express an opinion on the effectiveness of the Trust’s internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity’s consolidated financial statements will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

***Report on Internal Control over Financial Reporting (continued)***

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

***Report on Compliance and Other Matters***

As part of obtaining reasonable assurance about whether the Trust's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

***Purpose of this Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "Rogers + Company PLLC". The signature is written in a cursive, slightly stylized font.

Vienna, Virginia  
September 12, 2024

**INDEPENDENT AUDITOR’S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

To the Board of Trustees of  
American Battlefield Trust and Affiliates

**Report on Compliance for Each Major Federal Program**

***Opinion on Each Major Federal Program***

We have audited American Battlefield Trust and Affiliates’ (collectively, “the Trust”) compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Trust’s major federal programs for the year ended March 31, 2024. The Trust’s major federal programs are identified in the summary of auditor’s results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Trust complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended March 31, 2024.

***Basis for Opinion on Each Major Federal Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (“Uniform Guidance”). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor’s Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Trust and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Trust’s compliance with the requirements referred to above.

### ***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Trust's federal programs.

### ***Auditor's Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Trust's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Trust's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Trust's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Trust's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

## **Report on Internal Control over Compliance**

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

*Government Auditing Standards* requires the auditor to perform limited procedures on the Trust's response to the internal control over compliance findings identified in our audit described in the accompanying schedule of findings and questioned costs. The Trust's response is not subjected to the other auditing procedures applied in the audit of compliance, and, accordingly, we express no opinion on the response.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.



Vienna, Virginia  
September 12, 2024

**American Battlefield Trust and Affiliates**

Schedule of Expenditures of Federal Awards  
For the Year Ended March 31, 2024

<b>Federal Grantor/Pass-Through Grantor/Program or Cluster Title</b>	<b>Assistance Listing Number</b>	<b>Agency or Pass- Through Grant Number</b>	<b>Amount Paid to Subrecipients</b>	<b>Total Federal Expenditures</b>
<b><u>U.S. Department of the Interior</u></b>				
<i>Pass-Through Awards from Virginia Department of Conservation and Recreation:</i>				
Battlefield Acquisition Grant	15.928	P23AP00222	\$ -	\$ 160,523
Battlefield Acquisition Grant	15.928	P23AP00058	-	252,550
Battlefield Acquisition Grant	15.928	P23AP00829	-	255,709
Battlefield Acquisition Grant	15.928	P23AP02310	-	32,869
Battlefield Acquisition Grant	15.928	P23AP01364	-	141,601
Battlefield Acquisition Grant	15.928	P23AP02311	-	175,348
Battlefield Acquisition Grant	15.928	P23AP02312	-	314,551
Battlefield Acquisition Grant	15.928	P23AP00828	-	2,413,445
Battlefield Acquisition Grant	15.928	P20AP00005	-	6,940
<i>Pass-Through Award from Pennsylvania Historical and Museum Commission:</i>				
Battlefield Acquisition Grant	15.928	P23AP02308	-	738,438
<i>Pass-Through Award from Mississippi Department of Archives and History:</i>				
Battlefield Acquisition Grant	15.928	P23AP00224	-	75,535
Battlefield Acquisition Grant	15.928	P23AP00324	-	56,206
Battlefield Acquisition Grant	15.928	P23AP01825	-	361,350
Battlefield Acquisition Grant	15.928	P23AP01359	-	172,011
Battlefield Acquisition Grant	15.928	P23AP00323	-	37,563
<i>Pass-Through Award from City of Chattanooga, Tennessee:</i>				
Battlefield Acquisition Grant	15.928	P22AP00079	-	15,662
<i>Pass-Through Award from North Carolina Department of Natural and Cultural Resources:</i>				
Battlefield Acquisition Grant	15.928	P23AP01361	-	252,500
Total ALN 15.928			-	5,462,801
Total Battlefield Acquisition Grants			-	5,462,801

*(continued on next page)*



**American Battlefield Trust and Affiliates**

Schedule of Expenditures of Federal Awards (continued)  
For the Year Ended March 31, 2024

<b>Federal Grantor/Pass-Through Grantor/Program or Cluster Title</b>	<b>Assistance Listing Number</b>	<b>Agency or Pass- Through Grant Number</b>	<b>Amount Paid to Subrecipients</b>	<b>Total Federal Expenditures</b>
<b><u>U.S. Department of the Interior (continued)</u></b>				
<i>Direct Awards:</i>				
American Battlefield Protection Program – Multicultural Resources in Virginia	15.926	P22AP01564	-	32,375
American Battlefield Protection Program – Interpreting Princeton	15.926	P21AP12299	-	37,418
American Battlefield Protection Program – Liberty Trail AR	15.926	P21AP12277	-	79,530
American Battlefield Protection Program – Three Wars Virtual Field Trips	15.926	P21AP12304	-	15,011
American Battlefield Protection Program – Traveling Exhibition	15.926	P22AP01958	-	89,782
Total ALN 15.926			-	254,116
Total American Battlefield Protection Program			-	254,116
<b>Total Expenditures of Federal Awards</b>			<b>\$ -</b>	<b>\$ 5,716,917</b>

*See accompanying notes to the schedule of expenditures of federal awards.*

## **American Battlefield Trust and Affiliates**

Notes to the Schedule of Expenditures of Federal Awards  
For the Year Ended March 31, 2024

### **1. Basis of Presentation**

The accompanying schedule of expenditures of federal awards (SEFA) includes the federal award activity of the Trust under the programs of the federal government for the year ended March 31, 2024. The information in the SEFA is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the SEFA presents only a selected portion of the operations of the Trust, it is not intended to, and does not, present the financial position, changes in net assets, or cash flows of the Trust.

### **2. Summary of Significant Accounting Policies**

Expenditures reported on the SEFA are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

### **3. Indirect Cost Rate**

The Trust records its expenditures of federal awards using the indirect cost and fringe benefit rate per the nonprofit rate agreement with the federal government, which was approved in accordance with the authority of the Uniform Guidance.

In this manner, the Trust has elected not to use the 10% *de minimis* indirect cost rate as allowed under the Uniform Guidance.

**American Battlefield Trust and Affiliates**

Schedule of Findings and Questioned Costs  
For the Year Ended March 31, 2024

**Section I — Summary of Auditor’s Results**

***Consolidated Financial Statements***

Type of auditor’s report issued: Unmodified

Internal control over financial reporting:

- Material weakness(es) identified? \_\_\_\_\_ Yes  X  No
- Significant deficiency(ies) identified that are not considered to be material weaknesses? \_\_\_\_\_ Yes  X  None reported

Noncompliance material to consolidated financial statements noted? \_\_\_\_\_ Yes  X  No

***Federal Awards***

Internal control over the major program:

- Material weakness(es) identified? \_\_\_\_\_ Yes  X  No
- Significant deficiency(ies) identified that are not considered to be material weaknesses? \_\_\_\_\_ Yes  X  None reported

Type of auditor’s report issued on compliance for the major program: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a)? \_\_\_\_\_ Yes  X  No

Identification of the major program:

<u>Assistance Listing Number</u>	<u>Name of Federal Program or Cluster Title</u>
15.928	Battlefield Acquisition Grant

Dollar threshold used to distinguish between type A and type B programs: \$750,000

Auditee qualified as low-risk auditee? \_\_\_\_\_ Yes  X  No

**American Battlefield Trust and Affiliates**

Schedule of Findings and Questioned Costs (continued)  
For the Year Ended March 31, 2024

**Section II — Findings – Financial Statement Audit**

There were no financial statement findings reported during the 2024 audit.

**Section III — Findings and Questioned Costs – Major Federal Award Programs Audit**

There were no findings or questioned costs over major federal awards reported during the 2024 audit.

**American Battlefield Trust and Affiliates**

Corrective Action Plan  
For the Year Ended March 31, 2024

There were no findings for the year ended March 31, 2024, and therefore, a corrective action plan was not needed.

**American Battlefield Trust and Affiliates**

Schedule of Prior Audit Findings  
For the Year Ended March 31, 2024

There were no findings or questioned costs reported for the March 31, 2023 audit.